



## VIRTUOSO OPTOELECTRONICS LIMITED

**CIN: U74999MH2015PLC268355**

Our Company was originally incorporated as Virtuoso Optoelectronics Private Limited at Nashik, Maharashtra as a Private Limited Company under the provisions of Companies Act, 2013 vide Certificate of Incorporation dated September 11, 2015 bearing Corporate Identification Number U74999MH2015PTC268355 issued by Deputy Registrar of Companies, Mumbai, Maharashtra. Subsequently, our Company was converted into a Public Limited Company pursuant to special resolution passed by the shareholders at the Extraordinary General Meeting held on March 24, 2021 and consequent upon conversion the name of our company was changed to Virtuoso Optoelectronics Limited vide a fresh certificate of incorporation dated April 19, 2021 bearing Corporate Identification Number U74999MH2015PLC268355 issued by Registrar of Companies, Mumbai. For further details, please refer to the chapter titled "*History and Certain Corporate Matters*" beginning on page 156 of the Prospectus.

**Registered Office:** Plot No. 7 M.I.D.C. Satpur, Nasik -422007, Maharashtra, India.

**Tel:-** 025 3235 0461; **Email Id:** [info@voepl.com](mailto:info@voepl.com)

**Website:** [www.voepl.com](http://www.voepl.com)

**Contact Person:** Renuka Kulkarni, Company Secretary & Compliance Officer

**PROMOTER OF OUR COMPANY: SUKRIT BHARATI**

### THE ISSUE

INITIAL PUBLIC ISSUE OF 54,00,000 EQUITY SHARES OF FACE VALUE OF ₹ 10.00/- EACH ("EQUITY SHARES") OF VIRTUOSO OPTOELECTRONICS LIMITED ("THE COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ 56 PER EQUITY SHARE (THE "ISSUE PRICE"), (INCLUDING A PREMIUM OF ₹ 46 PER EQUITY SHARE), AGGREGATING ₹ 3024.00 LAKHS ("THE ISSUE"), OF WHICH 2,80,000 EQUITY SHARES OF FACE VALUE OF ₹ 10.00/- FOR CASH AT A PRICE OF ₹ 56 EACH AGGREGATING ₹ 156.80 LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 51,20,000 EQUITY SHARES OF FACE VALUE OF ₹ 10.00 EACH FOR CASH AT A PRICE OF ₹ 56 PER EQUITY SHARE, AGGREGATING TO ₹ 2867.20 LAKHS IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.49 % AND 25.12 % RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY. FOR FURTHER DETAILS, PLEASE REFER TO THE CHAPTER TITLED "*TERMS OF THE ISSUE*" BEGINNING ON PAGE NO 266 OF THE PROSPECTUS.

## GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUE

*This General Information Document highlights certain key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, 2013 the Securities Contracts (Regulation) Act, 1956 ("SCRA"), the Securities Contracts (Regulation) Rules, 1957 ("SCRR"), the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("SEBI ICDR Regulations"). Applicants should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the issue. For taking an investment decision, the Applicants should rely on their own examination of the Issuer and the issue, and should carefully read the Prospectus before Investing in the Issue. The General Information Document has been updated to reflect various enactments and regulations, to the extent applicable to a public issue, as on the date of the Prospectus.*

*SEBI through its circular no. (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 01, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 03, 2019 and circular no. (SEBI/HO/CFD/DIL2/CIR/P/2019/76) dated June 28, 2019, has introduced an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. From January 01, 2019, the UPI Mechanism for RIs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019.*

*With effect from July 01, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Applications by RIs through Designated Intermediaries (other than SCSBs), issued by SEBI, the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bids with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently however, SEBI vide its circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 extended the timeline for implementation of UPI Phase II till March 31, 2020. However, given the prevailing uncertainty due to the COVID-19 pandemic, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, has decided to continue with the UPI Phase II till further notice. The final reduced timeline of T+3 days for the UPI Mechanism for applications by RIs ("UPI Phase III") and modalities of the implementation of UPI Phase III maybe notified and made effective subsequently, as may be prescribed by SEBI. The Issue will be undertaken pursuant to the processes and procedures under UPI Phase II, subject to any circulars, clarification or notification issued by the SEBI from time to time. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 and circular no. SEBI/HO/CFD/DIL2/CIR/2021/570 dated June 02, 2021 has introduced certain additional measures for streamlining the process of initial public issues and redressing investor grievances. The provisions of these circulars are deemed to form part of the Prospectus.*

**Merchant Banker shall be the nodal entity for any issues arising out of public issuance process.**

*In terms of regulation 23(5) and regulation 271 of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, the timelines and processes mentioned in SEBI Circular. No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 shall continue to form part of the agreements being signed between the intermediaries involved in the public issuance process and lead managers shall continue to coordinate with intermediaries involved in the said process.*

*For delayed unblock applications, investor must be compensated at a uniform rate of Rs.100/- per day for the entire duration of delay since 'T+4'. Merchant banker will fix the liability on the intermediary responsible for the delay in unblocking.*

**Important Note:**

This General Information Document for investing in public issue "GID" relates to the INITIAL PUBLIC ISSUE ("IPO") of 54,00,000 Equity Shares of ₹ 10.00/- each fully paid of Virtuoso Optoelectronics Limited ("The Company" Or The "Issuer") for cash at a price of ₹ 56/- per equity share in Terms of Chapter IX of the SEBI (ICDR) Regulations, 2018 (as amended from time to time), under the Fixed Price Method and are proposed to be listed on the SME Platform of BSE Limited ("BSE SME").

Accordingly, the Investors are advised to refer to the particulars of this GID in context of Fixed Price Issue being made under Chapter IX of the SEBI (ICDR) Regulations, 2018 (as amended from time to time).

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## SECTION 1: PURPOSE OF THE GENERAL INFORMATION DOCUMENT (GID)

This document is applicable to the public issues undertaken, inter-alia, through the Fixed Price Issues. The purpose of the “General Information Document for Investing in Public Issues” (“GID”) is to provide general guidance to potential Applicants in IPOs, on the processes and procedures governing IPOs, undertaken in accordance with the provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 (“SEBI ICDR Regulations”).

Applicants should note that investment in equity and equity related securities involves risk and Applicant should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue; are set out in the Prospectus filed by the Issuer with the Registrar of Companies, Mumbai (“RoC”). Applicants should carefully read the entire Prospectus, the Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the Prospectus, the disclosures in the Prospectus shall prevail. The Prospectus of the Issuer is available on the websites of stock exchange i.e. SME Platform of BSE Limited (“BSE SME”) at [www.bseindia.com](http://www.bseindia.com), Lead Manager to the Issue (“LMs”) at [www.fedsec.in](http://www.fedsec.in), website of the company (“Virtuoso Optoelectronics Limited”) at [www.voepl.com](http://www.voepl.com) and on the website of Securities and Exchange Board of India (“SEBI”) at [www.sebi.gov.in](http://www.sebi.gov.in).

For the definitions of capitalized terms and abbreviations used herein Applicants may refer to the chapter titled “Definitions and Abbreviations” beginning on page 2 of the Prospectus.

## SECTION 2: BRIEF INTRODUCTION TO IPOs/FPOs

### 2.1 INITIAL PUBLIC ISSUE (IPO)

An IPO means an Issue of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

***The present Issue being made under Regulation 229 (2) of Chapter IX of SEBI (ICDR) Regulations, 2018.***

***For more details on the eligibility requirements by the Issuer, please refer to chapter titled "Other Regulatory and Statutory Approvals" beginning on page 253 of the Prospectus.***

### 2.2 FURTHER PUBLIC ISSUE (FPO)

An FPO means an issue of specified securities by a listed Issuer to the public for subscription and may include Offer for Sale of specified securities to the public by any existing holder of such securities in a listed Issuer.

### 2.3 Other Eligibility Requirements:

An Issuer proposing to undertake an IPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, the SEBI LODR Regulations, the Companies Act, 2013 (to the extent notified and in effect), the SCRR, Industry-Specific Regulations, if any, and other applicable laws for the time being in force.

For details in relation to the above Applicants may refer to the Prospectus.

### 2.4 Types of Public Issues – Fixed Price Issues and Book Built Issues

In accordance with the provisions of the SEBI ICDR Regulations, 2018, an Issuer can either determine the Issue Price through the Book Building Process ("**Book Built Issue**") or undertake a Fixed Price Issue ("**Fixed Price Issue**").

The cap on the Price Band should be less than or equal to 120% of the Floor Price. Provided that the cap of the price band shall be at least one hundred and five percent of the floor price. The Issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-issue advertisement was given at least two (2) working days before the Issue Opening Date, in case of an IPO and at least one (1) working day before the Issue Opening Date, in case of an FPO and determine the Issue Price at a later date before registering the Prospectus with the Registrar of Companies.

The Floor Price or the Issue price cannot be lesser than the face value of the securities.

Applicants should refer to the Prospectus or Issue Advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

***The Present Issue is 100% Fixed Price Issue.***

### 2.5 ISSUE PERIOD

The Issue shall be kept open for a minimum of Three Working Days (for all categories of Applicants) and not more than Ten Working Days. Applicants are advised to refer to the Application Form, the Abridged Prospectus or Prospectus for details of the Issue Period. Details of Issue Period are also available on the website of the Stock Exchange.

In case of a Book Built Issue, the Issuer may close the Bid/Issue Period for QIBs One Working Day prior to the Bid/Issue Closing Date if disclosures to that effect are made in the RHP. In case of revision in the Price Band in Book Built Issues the Bid/Issue Period may

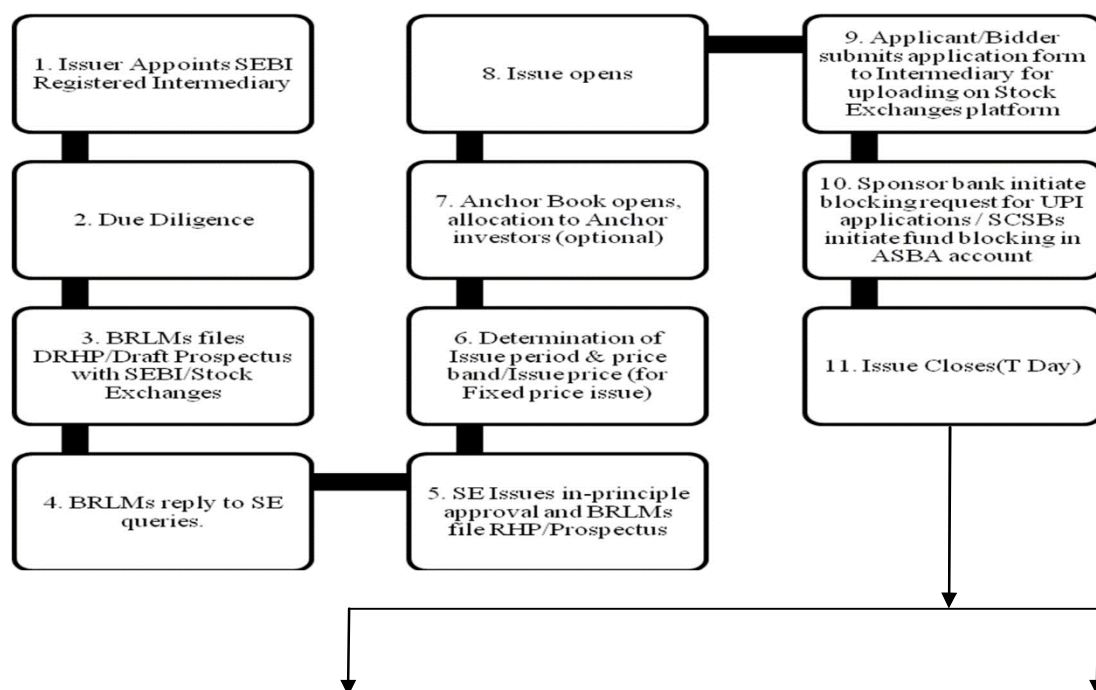
be extended by at least Three Working Days, subject to the total Bid/Issue Period not exceeding Ten Working Days. For details of any revision of the Price Band, Applicants may check the announcements made by the Issuer on the websites of the Stock Exchange and the BRLM, and the advertisement in the newspaper(s) issued in this regard.

In case of force majeure, banking strike or similar circumstances, the issuer may, for reasons to be recorded in writing, extend the bidding period disclosed in the Red Herring Prospectus (in case of a book-built issue) or the issue period disclosed in the Prospectus (in case of a fixed price issue), for minimum period of three working days, subject to the total Bid/Offer Period not exceeding 10 Working Days.

## **2.6 FLOWCHART OF TIMELINES**

A flow chart of process flow in Fixed Price Issue is as follows. Applicants may note that this is not applicable for Fast Track FPOs.:

## Flow of Timeline for Phase I

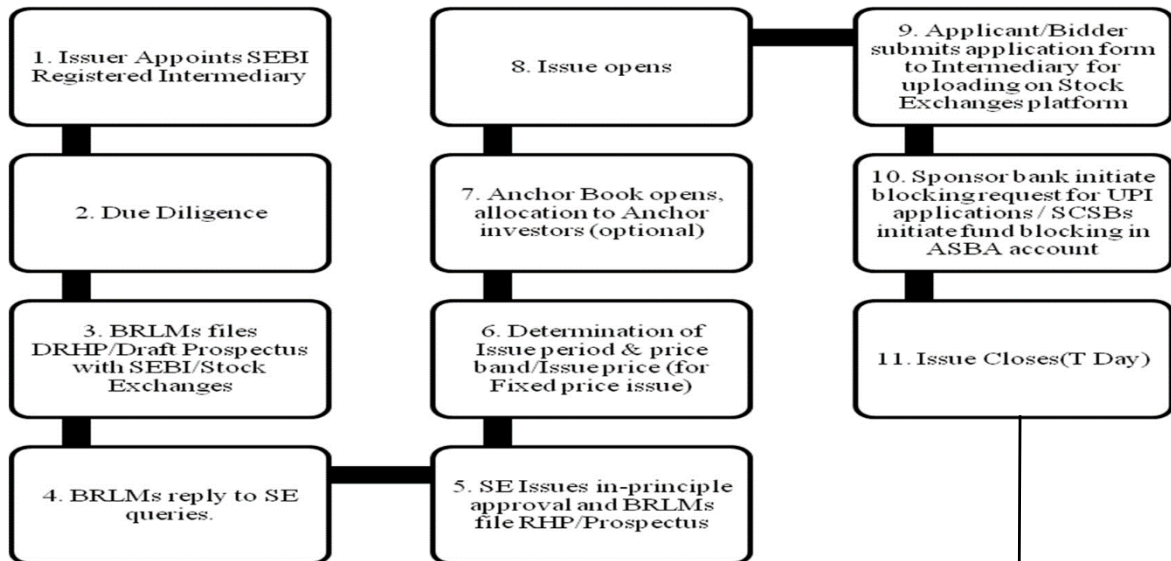


Sr. No.	Day	Retail applications with UPI	Retail applications without UPI and QIB/NII applications
12.	T+1	(a) Sponsor Bank to initiate request for blocking of funds to investor for any balance applications. (b) Sponsor Bank may not accept bid details from stock exchange post T+1.	(c) Intermediaries to forward a schedule as per requisite format and application forms to SCSBs for blocking of funds. (d) Designated branches of SCSBs may not accept schedule and application post T+1.
13.	T+2	1. Applicant to accept mandate request for blocking of funds prior to cut off-time of 12:00 p.m. 2. Sponsor Bank to send Final Certificate to the registrar through stock exchange by end of the day.	SCSBs to send Final Certificate to the registrar by end of the day.
14.	T+2	Registrar to reconcile the compiled data received from the stock exchanges, all SCSBs and Sponsor Bank Registrar to undertake "Technical Rejection".	
15.	T+3	Approval of Basis of allotment by designated stock exchange Registrar and merchant banker to issue funds transfer instructions to SCSBs and Sponsor Bank.	
16.	T+4	<ul style="list-style-type: none"> <li>SCSBs and Sponsor Bank to credit the funds in public issue account of the issuer.</li> <li>Registrar / Issuer to initiate corporate action for credit of shares to successful allottees.</li> <li>Issuer and registrar to file allotment details with designated stock exchange(s).</li> <li>Registrar to send bank-wise data of allottees, amount due and balance</li> </ul>	



		amount to be unblocked to SCSBs / Sponsor Bank.
17.	T+5	1 Registrar to receive confirmation of demat credit from depositories. 2 Issuer to make a listing application to stock exchanges. 3 Stock exchanges to issue commencement of trading notice.
18.	T+6	Trading commences

### Flow of Time Line for Phase II



Sr. No.	Day	Retail applications with UPI	Retail applications without UPI and QIB/NII applications
12.	T+1	<ul style="list-style-type: none"> <li>Sponsor Bank may not accept bid details from Stock Exchanges post 11:00 a.m.</li> <li>Sponsor Bank to initiate request for blocking of funds to investor for any balance applications.</li> <li>Applicant to accept mandate request for blocking of funds prior to cut off-time of 12:00 p.m.</li> <li>Sponsor Bank to send Final Certificate to</li> <li>the registrar through stock exchange by 6:00 p.m.</li> <li>After the closure of modification &amp; mandate acceptance by the Applicant, NPCI shall share the analysis of failures in UPI mandate transactions with the Sponsor Bank by 8:00 pm.</li> <li>Sponsor Bank shall share the</li> </ul>	<ul style="list-style-type: none"> <li>Intermediaries to forward a schedule as per requisite format and application forms to SCSBs for blocking of funds.</li> <li>Designated branches of SCSBs may not accept schedule and applications after T+1 day (11:00 a.m.).</li> <li>SCSBs to send Final Certificate to the registrar by 6:00 p.m.</li> </ul>

		<p>report received from NPCI with the BRLMs by 8:15 p.m.</p> <ul style="list-style-type: none"> <li>• BRLMs shall share the report received from the Sponsor Bank with SEBI by 9:00 p.m.</li> </ul>	
13.	T+2	<ul style="list-style-type: none"> <li>• Third Party confirmation process to be initiated by the Registrar not later than 9:00 a.m. SCSBs and the Issuer Banks shall provide confirmation on the third-party applications to the Registrar not later than 9:00 p.m.</li> <li>• Registrar to reconcile the compiled data received from the stock exchanges, all SCSBs and Sponsor Bank.</li> <li>• Registrar to undertake “Technical Rejection”.</li> <li>• BRLMs shall submit a compliance report to SEBI by 10:00 p.m.</li> </ul>	
14.	T+3	<ul style="list-style-type: none"> <li>• Approval of Basis of allotment by designated stock exchange.</li> <li>• Registrar and merchant banker to issue funds transfer instructions to SCSBs and Sponsor Bank.</li> <li>• BRLMs shall submit a compliance report to SEBI by 9:00 p.m.</li> </ul>	
15.	T+4	<ul style="list-style-type: none"> <li>• SCSBs and Sponsor Bank to credit the funds in public issue account of the issuer.</li> <li>• Registrar / Issuer to initiate corporate action for credit of shares to successful allottees.</li> <li>• Issuer and registrar to file allotment details with designated stock exchange(s).</li> <li>• Registrar to send bank-wise data of allottees, amount due and balance amount to be unblocked to SCSBs / Sponsor Bank.</li> <li>• The Sponsor Bank, in co-ordination with NPCI and the Issuer Banks shall share the details of debit/unblock requests of allottees/non-allottees with the Registrar.</li> <li>• The Registrar shall co-ordinate with the Sponsor Bank/ SCSBs &amp; submit a report on the status of debit/unblock requests of allottees/non-allottees to the BRLMs by 8:00 pm, which shall be submitted by the BRLMs with SEBI by 9:00 p.m.</li> <li>• BRLMs shall submit a report of compliance with SEBI by 9:00 p.m.</li> </ul>	
16.	T+5	<ul style="list-style-type: none"> <li>• Registrar to receive confirmation of demat credit from depositories.</li> <li>• Issuer and Registrar to file confirmation of demat credit, lock-in and issuance instructions to unblock ASBA funds, as applicable, with the stock Exchanges.</li> <li>• Issuer to make a listing application to stock exchanges.</li> <li>• Stock exchanges to issue commencement of trading notice.</li> <li>• BRLMs shall submit a report of compliance with SEBI by 9:00 p.m.</li> </ul>	
17.	T+6	<ul style="list-style-type: none"> <li>• Trading commences</li> <li>• BRLMs shall identify the non-adherence of timelines and processes (‘T’ to ‘T+6’ days) and submit a report to SEBI with a comprehensive analysis of entities responsible for the delay and the reasons associated with it.</li> </ul>	

**Reconciliation steps to be done on a daily basis between Issue opening date and Issue closing date (for UPI Mandates):**

- Sponsor Bank Shall reconcile bid requests received from the Stock Exchanges and share it with NPCI
- NPCI shall ensure that all bid request received from the Sponsor Bank are forwarded to the corresponding payment system participants of the Issuer Banks
- The Issuer Bank/Sponsor Bank shall download the mandate related UPI settlement files and raw data files from NPCI portal on daily basis after every settlement cycle and shall do a three way reconciliation with Banks UPI switch data, CBS data and the UPI raw data. NPCI shall coordinate with issuer banks /sponsor bank on continuous basis.
- Issuer Banks shall process all incoming bid requests & send responses to NPCI on a real time basis. NPCI shall facilitate the flow of information to the Sponsor Bank.
- Sponsor Bank shall reconcile the bid responses received from NPCI and share it with the Stock Exchanges
- Sponsor Bank shall do a final reconciliation of all bid requests and responses, on a daily basis, and share a consolidated report to the BRLMs by 7:00 p.m, which shall be share by the BRLMs with SEBI, on daily basis, by 9:00 p.m
- On T day, Sponsor Bank shall share the consolidated date to the BRLMs by 7:00 p.m, which shall be shared by the BRLMs with SEBI by 9:00 p.m

### SECTION 3: CATEGORY OF INVESTORS ELIGIBLE TO PARTICIPATE IN AN ISSUE

***Each Applicant should check whether it is eligible to apply under applicable law.*** Furthermore, certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to Apply in the Issue or to hold Equity Shares, in excess of certain limits or in specific sectors as specified under applicable law. Applicants are requested to refer to the Prospectus for more details.

Subject to the above, an illustrative list of Applicants is as follows:

- Indian Nationals Resident in India who are competent to contract under the Indian Contract Act, 1872, in single or joint names (not more than three) or in names of minors as natural / legal guardian;
- Applications belonging to an account for the benefit of a minor (under guardianship);
- Hindu Undivided Families or HUFs, in the individual name of the *Karta*. The Applicant should specify that the Application is being made in the name of the HUF in the Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the *Karta*". Applications by HUFs may be considered at par with Applications from individuals;
- Companies, Corporate Bodies and Societies registered under applicable law in India and authorized to hold and invest in equity shares;
- QIBs
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis subject to applicable law; NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- Indian Financial Institutions, Regional Rural Banks, Co-Operative Banks (subject to RBI regulations and the SEBI ICDR Regulations and other laws, as applicable);
- FPIs other than Category III foreign portfolio investors, VCFs and FVCIs registered with SEBI.
- Limited liability partnerships registered in India and authorized to invest in equity shares.
- Sub- accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the non-Institutional applicant's category.
- State Industrial Development Corporations.
- Trusts/societies registered under the Societies Registration Act, 1860, as amended or under any other law relating to trusts/societies and who are authorized under their respective constitutions to hold and invest in equity shares;
- Scientific and/ or Industrial Research Organizations authorized to invest in equity shares.
- Insurance Companies registered with IRDA;
- Provident Funds and Pension Funds with minimum corpus of Rs.2500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Eligible QFIs;
- Multilateral and Bilateral Development Financial Institutions;
- National Investment Fund set up by resolution no F.No.2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Insurance funds set up and managed by army, navy, air force of the Union of India or by Department of Posts, India;

- Any other person eligible to apply to this Issue, under the laws, rules, regulations, guidelines, and policies applicable to them and under Indian Laws.

**Applications not to be made by:**

As per the existing foreign exchange regulations, OCBs are not allowed to participate in an Issue.

## SECTION 4: APPLYING IN THE ISSUE

**Fixed Price Issue:** Applicants should only use the specified Application Form bearing the stamp of the Designated Intermediary as available or downloaded from the websites of the Stock Exchanges. Application Forms will also be available with the Designated Branches of the SCSBs and at the Registered Office of the Issuer, Lead Managers to the Issue and Registrar to the Issue. For further details regarding availability of Application Forms, Applicants may refer to the Prospectus.

Applicants should ensure that they apply in the appropriate category. The prescribed color of the Application Form for various categories of Applicants is as follows:

Category	Color of the Application Form #
Resident Indian, Eligible NRIs applying on a non-repatriation basis	White
Non-Residents and Eligible NRIs applying on a repatriation basis, FPIs	Blue
Anchor Investors (where applicable)	N. A.
Reserve Category	N. A.

### ***#Except Electronic Application Form***

Securities issued in an IPO can only be in dematerialized form in accordance with Section 29 of the Companies Act, 2013. Applicants will not have the option of getting the Allotment of specified securities in physical form.


#### **4.1 INSTRUCTIONS FOR FILLING THE APPLICATION FORM**

Applicants may note that Application Form not filled completely or correctly as per the instructions provided in this GID, the Prospectus and the Application Form are liable to be rejected.

Instructions to fill each field of the Application Form can be found on the reverse side of the Application Form.

The samples of the Application Form for Resident Applicants and Application Form for Non-Resident Applicants are reproduced below:

**APPLICATION FORM – FOR RESIDENTS**

 <b>COMMON APPLICATION FORM</b>	<b>VIRTUOSO OPTOELECTRONICS LIMITED - INITIAL PUBLIC ISSUE - R</b> Registered Office: Plot No. 7, MID.C. Saipur, Nashik - 422007, Maharashtra, India. Tel No.: 025 3235 0461   Email: info@voepl.com   Website: www.voepi.com CIN: U74999MH2015PLC268555 Contact Person: Renuka Kulkarni Company Secretary and Compliance officer	<b>FOR RESIDENT INDIANS INCLUDING RESIDENT QIBs AND ELIGIBLE NRIs APPLYING ON A NON REPATRIATION BASIS</b> ISSUE OPENS ON: FRIDAY, SEPTEMBER 02, 2022 ISSUE CLOSES ON: WEDNESDAY, SEPTEMBER 07, 2022																					
To, <b>The Board of Directors</b> VIRTUOSO OPTOELECTRONICS LIMITED	<b>100% FIXED PRICE SME ISSUE</b> ISIN : INE010T01010	<b>Bid cum Application Form No.</b>																					
<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:30%;">SYNDICATE MEMBER'S STAMP &amp; CODE</td> <td style="width:30%;">REGISTERED BROKER/SCSB/CDP/RTA STAMP &amp; CODE</td> </tr> <tr> <td style="width:30%;">SUB-BROKER'S / SUB-AGENT'S STAMP &amp; CODE</td> <td style="width:30%;">SCSB BRANCH STAMP &amp; CODE</td> </tr> <tr> <td style="width:30%;">BANK BRANCH SERIAL NO.</td> <td style="width:30%;">SCSB SERIAL NO.</td> </tr> </table>	SYNDICATE MEMBER'S STAMP & CODE	REGISTERED BROKER/SCSB/CDP/RTA STAMP & CODE	SUB-BROKER'S / SUB-AGENT'S STAMP & CODE	SCSB BRANCH STAMP & CODE	BANK BRANCH SERIAL NO.	SCSB SERIAL NO.	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:100%;"> <b>1. NAME &amp; CONTACT DETAILS OF SOLE / FIRST BIDDER</b>                  Mr./Ms./M/s _____                  Address _____                  _____                  _____                  Email _____                  Tel. No. (with STD code) / Mobile _____             </td> </tr> <tr> <td> <b>2. PAN OF SOLE / FIRST BIDDER</b>                  _____             </td> </tr> </table>		<b>1. NAME &amp; CONTACT DETAILS OF SOLE / FIRST BIDDER</b> Mr./Ms./M/s _____ Address _____ _____ _____ Email _____ Tel. No. (with STD code) / Mobile _____	<b>2. PAN OF SOLE / FIRST BIDDER</b> _____													
SYNDICATE MEMBER'S STAMP & CODE	REGISTERED BROKER/SCSB/CDP/RTA STAMP & CODE																						
SUB-BROKER'S / SUB-AGENT'S STAMP & CODE	SCSB BRANCH STAMP & CODE																						
BANK BRANCH SERIAL NO.	SCSB SERIAL NO.																						
<b>1. NAME &amp; CONTACT DETAILS OF SOLE / FIRST BIDDER</b> Mr./Ms./M/s _____ Address _____ _____ _____ Email _____ Tel. No. (with STD code) / Mobile _____																							
<b>2. PAN OF SOLE / FIRST BIDDER</b> _____																							
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ASBA Bank A/c No. _____ Bank Name & Branch _____ OR UPI Id (Maximum 45 characters) _____																							
I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS I.D. FORM APPLICATION FORM AND THE ATTACHED ANNEXED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES ("GIDIP") AND HEREBY AUTHORISE AND CONFIRM THE BIDDER'S UNDERSTANDING OF THE OVERALL AND THE CIRCULARS OF JOINT BIDDERS, IF ANY, HEREBY TO CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILING OF THE I.D. FORM APPLICATION FORM GIVEN OVERLEAF.																							
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**APPLICATION FORM – FOR NON – RESIDENTS**

TEAR HERE  
PLEASE FILL IN BLOCK LETTERS  
TEAR HERE

<b>COMMON APPLICATION FORM</b>	<b>VIRTUOSO OPTOELECTRONICS LIMITED - INITIAL PUBLIC ISSUE - NR</b> Registered Office: Plot No. 7, M.I.D.C. Sarpan, Nashik - 422007, Maharashtra, India Tel No. 025 3235 0461 Email: info@voepl.com Website: www.voelpl.com CIN: U74999MH2015PLC268355 Contact Person: Renuka Kulkarni Company Secretary and Compliance officer	<b>FOR NON-RESIDENTS AND ELIGIBLE NRI'S, FPIs, FVCI'S ETC. APPLYING ON A REPATRIATION BASIS</b> ISSUE OPENS ON: FRIDAY, SEPTEMBER 02, 2022 ISSUE CLOSES ON: WEDNESDAY, SEPTEMBER 07, 2022
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 To, <b>The Board of Directors</b> <b>VIRTUOSO OPTOELECTRONICS LIMITED</b>	<b>100% FIXED PRICE SME ISSUE</b> ISIN : INE010T01010	<b>Bid cum Application Form No.</b>	
SYNDICATE MEMBER'S STAMP & CODE REGISTERED BROKER/SCSB/CDP/RTA STAMP & CODE		<b>1. NAME &amp; CONTACT DETAILS OF SOLE / FIRST BIDDER</b> Mr./Ms./M/s. _____ Address _____ Email _____ Tel. No. (with STD code) / Mobile _____	
SUB-BROKER'S / SUB-AGENT'S STAMP & CODE SCSB BRANCH STAMP & CODE		<b>2. PAN OF SOLE / FIRST BIDDER</b>	
BANK BRANCH SERIAL NO. SCSB SERIAL NO.			

<b>3. BIDDER'S DEPOSITORY ACCOUNT DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL	<b>6. INVESTOR STATUS</b>
For NSDL enter 8 digit DP Id followed by 8 digit Client Id/For CDSL enter 16 digit Client Id } for Price of Rs.56/-	<input type="checkbox"/> Non-Resident Indians (Repatriation basis)    NRI <input type="checkbox"/> Register Bilateral and Multi Lateral Development Financial Institutions    RDMI <input type="checkbox"/> FII or Sub Account not a Corporate / Foreign Individual    FII <input type="checkbox"/> FII Sub Account Corporate/ Individual    FII SA <input type="checkbox"/> Foreign Venture Capital Investor    FVCI <input type="checkbox"/> Foreign Portfolio Investors    FPI <input type="checkbox"/> Others (Please Specify)    OTH

<b>4. APPLICATION DETAILS</b> No. of Equity Shares of ₹ 10.00/- each applied at the Issue Price i.e. at ₹ 56.00/- per Equity Share <sup>1</sup> ALLOTMENT WILL BE IN DEMAT MODE ONLY <sup>2</sup>		<b>5. CATEGORY</b> <input type="checkbox"/> Retail Individual Bidder <input type="checkbox"/> Non-Institutional Bidder <input type="checkbox"/> QIB
(In Figures)	(In Words)	
<small><sup>1</sup>Please note that applications must be made in minimum of 2,000 Equity Shares and further multiples of 2,000 Equity Shares accordingly. <sup>2</sup>Please note that the trading of equity shares will be only in dematerialised mode on SME platform of BSE Limited ("BSE SME").</small>		

<b>7. PAYMENT DETAILS [IN CAPITAL LETTERS]</b> Amount blocked (₹ in figures) _____ (₹ in words) _____ ASBA Bank A/c No. _____ Bank Name & Branch _____ or UPI Id (Maximum 45 characters) _____	PAYMENT OPTION : <input type="checkbox"/> FULL PAYMENT <input type="checkbox"/> PART PAYMENT
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 <b>VIRTUOSO OPTOELECTRONICS LIMITED</b>	<b>VIRTUOSO OPTOELECTRONICS LIMITED</b> <b>INITIAL PUBLIC ISSUE - NR</b>	<b>Acknowledgement Slip for Syndicate Member/Registered Broker/SCSB/CDP/RTA</b>	<b>Bid cum Application Form No.</b>
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Amount blocked (₹ in figures) _____ ASBA Bank A/c No./UPI Id _____		Stamp & Signature of SCSB Branch	
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Received from Mr./Ms./M/s. _____ Telephone / Mobile _____ Email _____			

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Important Note: Application made using third party UPI Id Or ASBA Bank A/c are liable to be rejected.

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Specific instructions for filling various fields of the Resident Application Form and Non-Resident Application Form and samples are provided below.

#### 4.1.1 FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE / FIRST APPLICANT

- i. Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.
- ii. **Mandatory Fields:** Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/mobile number fields are optional. Applicants should note that the contact details mentioned in the Application Form may be used to dispatch communications (including letters notifying the unblocking of the bank accounts of Applicants (other than Anchor Investors) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Application Form may be used by the Issuer, Designated Intermediaries and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- iii. **Joint Applications:** In the case of Joint Applications, the Applications should be made in the name of the Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Applicant would be required in the Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders. All communications may be addressed to such first Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- iv. **Impersonation:** Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

***“Any person who:***

- ***makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or***
- ***makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or***
- ***otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,***

***shall be liable for action under Section 447.”***

*The liability prescribed under Section 447 of the Companies Act, 2013 includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.*

- v. **Nomination Facility to Applicant:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. For Allotment of the Equity Shares in dematerialized form, there will be no separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Applicants should inform their respective DP.

#### 4.1.2 FIELD NUMBER 2: PAN OF SOLE/FIRST APPLICANT

1. PAN (of the sole/ first Applicant) provided in the Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.

2. PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Applications on behalf of the Central or State Government, Applications by officials appointed by the courts and Applications by Applicants residing in Sikkim (“**PAN Exempted Applicants**”). Consequently, all Applicants, other than the PAN Exempted Applicants, are required to disclose their PAN in the Application Form, irrespective of the Application Amount. An Application Form without PAN, except in case of PAN Exempted Applicants, is liable to be rejected. Applications by the Applicants whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.
3. The exemption for the PAN Exempted Applicants is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficial owner by a suitable description in the PAN field and the beneficiary account remaining in “active status”; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
4. Application Forms which provide the General Index Register Number instead of PAN may be rejected.
5. Applications by Applicants whose demat accounts have been ‘suspended for credit’ are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as “**Inactive Demat Accounts**” and Demographic Details are not provided by depositories.

#### **4.1.3 FIELD NUMBER 3: APPLICANTS DEPOSITORY ACCOUNT DETAILS**

- Applicants should ensure that DP ID and the Client ID are correctly filled in the Application Form. The DP ID and Client ID provided in the Application Form should match with the DP ID and Client ID available in the Depository database, **otherwise, the Application Form is liable to be rejected.**
- Applicants should ensure that the beneficiary account provided in the Application Form is active.
- Applicants should note that on the basis of the PAN, DP ID and Client ID as provided in the Application Form, the Applicant may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for any correspondence(s) related to the Issue.
- Applicants are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants’ sole risk.

#### **4.1.4 FIELD NUMBER 4: PRICE, APPLICATION, QUANTITY AND AMOUNT**

- (A) The Issuer may mention Price in the Draft Prospectus. However, a Prospectus registered with RoC contains one price.
- (B) **Minimum and Maximum Application**

**For Retail Individual Applicants:** The Application must be for a minimum of 2,000 equity shares. As the application price payable by the retail individual applicants cannot exceed Rs. 2,00,000 they can make Application for only minimum Application size i.e., for 2,000 equity shares

**For Other Applicants (Non-Institutional Applicants and QIBs):** The Application must be for a minimum of such number of equity shares such that the Application Amount exceeds Rs. 2,00,000 and in multiples of 2,000 equity shares thereafter. An application cannot be submitted for more than the Issue Size. However, the maximum application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application. In case of revision of Applications, the Non-Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non-Institutional Portion. Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of equity shares that can be held by them under prescribed law or regulation or as specified in the Prospectus.

- (C) **Multiple Applications:** An applicant should submit only one Application Form. Submission of a second Application Form to either the same or to the Designated Intermediaries and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.
- (D) Applicants are requested to note the following procedures may be followed by the Registrar to the issue to detect multiple applications:
- i. All applications may be checked for common PAN as per the records of the Depository. For Applicants other than Mutual Funds and PFI sub-accounts, applications bearing the same PAN may be treated as multiple applications by an Applicant and may be rejected.
  - ii. For applications from Mutual Funds and FPI sub-accounts, submitted under the same PAN, as well as Applications on behalf of the PAN Exempted Applicants, the Application Forms may be checked for common DP ID and Client ID. In any such applications which have the same DP ID and Client ID, these may be treated as multiple applications and may be rejected.
- (E) The following applications may not be treated as multiple applications:
- i. Application by Reserved Categories in their respective reservation portion as well as that made by them in the Net Issue portion in public category.
  - ii. Separate applications by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Application clearly indicates the scheme for which the application has been made.
  - iii. Applications by Mutual Funds submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.
  - iv. Applications by following FPIs, submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs:
    - FPIs which utilise the multi-investment manager structure.
    - Offshore Derivative Instruments (ODI) which have obtained separate FPI registration for ODI and proprietary derivative investments.
    - Sub funds or separate class of investors with segregated portfolio who obtain separate FPI registration.
    - FPI registrations granted at investment strategy level/sub fund level where a Collective Investment Scheme or fund has multiple investment strategies/sub-funds with identifiable differences and managed by a single investment manager.
    - Multiple branches in different jurisdictions of foreign bank registered as FPIs.

- Government and Government related investors registered as Category 1 FPIs.
- Entities registered as Collective Investment Scheme having multiple share classes

The applications belonging to the aforesaid seven structures and having same PAN may be collated and identified as a single application in the bidding process. The shares allotted in the application may be proportionately distributed to the applicant FPIs (with same PAN).

#### **4.1.5 FIELD NUMBER 5: CATEGORY OF APPLICANTS**

The categories of Applicants identified as per the SEBI ICDR Regulations for the purpose of Application, allocation and allotment in the Issue are RIIs, individual Applicants other than RIIs and other investors (including corporate bodies or institutions, irrespective of the number of specified securities applied for).

An Issuer can make reservation for certain categories of Applicants permitted under the SEBI ICDR Regulations.

The SEBI ICDR Regulations, specify the allocation or allotment that may be made to various categories of Applicants in an Issue depending upon compliance with the eligibility conditions. For details pertaining to allocation and Issue specific details in relation to allocation, Applicants may refer to the Prospectus.

#### **4.1.6 FIELD NUMBER 6: INVESTOR STATUS**

- Each Applicant should check whether it is eligible to apply under applicable law and ensure that any prospective Allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- Certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to Apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.
- Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Application Form and Non-Resident Application Form.
- Applicants should ensure that their investor status is updated in the Depository records.

#### **4.1.7 FIELD NUMBER 7: PAYMENT DETAILS**

- Applicants are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Applicant doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted by RIIs to Designated Intermediaries (other than SCSBs), RIIs providing both, the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application.
- All Applicants (other than Anchor Investor) are required to make use of ASBA for applying in the issue.
- RIIs submitting their applications through Designated Intermediaries (other than SCSBs) can participate in the Issue through the UPI mechanism, using their UPI ID linked with their bank account. RIIs applying in the Issue through the UPI mechanism shall ensure that the name of the bank, with which the RII maintains his account, appears in the list of SCSBs displayed on the SEBI website, which are live on UPI. RIIs shall also ensure that the name of the mobile application and the UPI handle being used for making the application in the Issue are also appearing in the "list of mobile applications for using UPI in public issues" displayed on the SEBI website. If RIIs are applying in the Issue through non-UPI mechanism then it shall either submit physical Application Form with the SCSBs or the Designated Branches of the

SCSBs under Channel I or submit the Application Form online using the facility of 3-in 1 type accounts under Channel II.

- iv. Application Amount cannot be paid in cash, cheque, demand draft, through money order or through postal order.

#### **4.1.7.1. Payment instructions for Applicants**

- (A) Applicants may submit the Application Form either in physical mode or online mode to any Designated Intermediaries.
- (B) Applicants should specify the Bank Account number or UPI ID, as applicable, in the Application Form. The Application Form submitted by an Applicant and which is accompanied by cash, demand draft, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account/ / UPI ID linked Bank Account, as the case may be maintained with an SCSB, may not be accepted.
- (C) Applicant should ensure that the Application Form is also signed by the ASBA Account holder(s) if the Applicant is not the ASBA Account holder;
- (D) Applicant should note that application made using third party UPI ID are liable to be rejected.
- (E) Applicant shall note that for the purpose of blocking funds under ASBA facility or UPI Channel clearly demarcated funds shall be available in the account.
- (F) From one ASBA Account, a maximum of five Application Forms can be submitted.
- (G) Applicants applying through a Registered Broker, RTA or CDP should note that Application Forms submitted to them may not be accepted, if the SCSB where the ASBA Account, as specified in Application Form, is maintained has not named at least one branch at that location for the Registered Brokers, RTA or CDP, as the case may be, to deposit Application Forms.
- (H) ASBA Applicant applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained. In case Applicant applying through Application Collecting Intermediary other than SCSB, after verification and upload, the Application Collecting Intermediary shall send to SCSB for blocking of fund.
- (I) Upon receipt of Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account or UPI ID linked Bank Account, as mentioned in the Application Form.
- (J) If sufficient funds are available in the ASBA Account or UPI ID linked Bank Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form may upload the details on the Stock Exchange Platform.
- (K) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Applications on the Stock Exchange platform and such Applications are liable to be rejected.
- (L) Upon submission of a completed Application Form each Applicant may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account maintained with the SCSBs.
- (M) The Application Amount may remain blocked in the aforesaid ASBA Account or UPI ID linked Bank Account until finalization of the Basis of allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application,

as the case may be. SCSBs applying in the Issue must apply through an Account maintained with any other SCSB; else their Application is liable to be rejected.

(N) SCSBs applying in the Issue must apply through an Account maintained with any other SCSB; else their Application is liable to be rejected

#### 4.1.7.2. Payment instructions for Applicants (other than Anchor Investors)

(a) **RIs applying through Designated Intermediaries** should note that with the introduction of UPI as a payment mechanism, there are three channels of making applications in public issues available to them in UPI Phase II (i.e., from July 1, 2019 until March 31, 2020). Further according to SEBI Circular no SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 UPI Phase II is further extended up till further notice. The three channels for making applications in public issues available to RIs applying through Designated Intermediaries are as follows:

Channel I	Channel II	Channel III
RIs may submit the Application Form with ASBA as the sole mechanism for making payment either physically (at the branch of the SCSB) or online. For such applications the existing process of uploading the application and blocking of funds in the RIs account by the SCSB would continue.	RIs may submit the Application Form online using the facility of linked online trading, demat and bank account (3-in-1 type accounts) provided by some of the brokers.	RIs may submit the Application Form with any of the Designated Intermediaries (other than SCSBs) and use his/her UPI ID for the purpose of blocking of funds

RIs applying in the Issue through UPI shall make such applications only through the SCSBs/mobile applications whose name appears on the SEBI website [www.sebi.gov.in](http://www.sebi.gov.in) at the following path:

***Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » Self-Certified Syndicate Banks eligible as Issuer Banks for UPI***

***Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » list of mobile applications for using UPI in public issues***

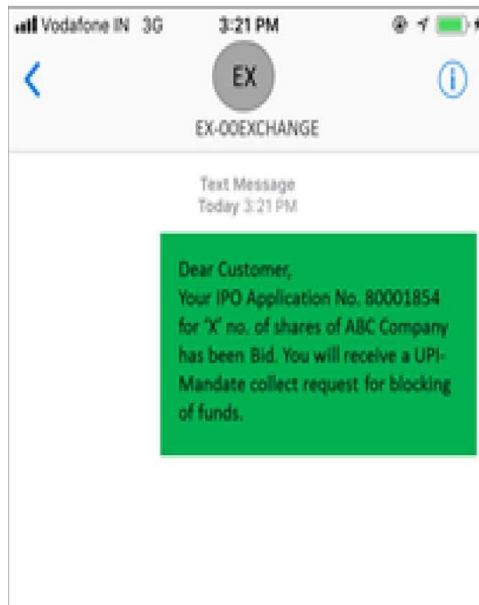
RIs whose bank is not live on UPI may use the other alternate channels available to them, i.e., submission of application form with SCSB (Channel I) or using the facility of linked online trading, demat and bank account (Channel II).

NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel

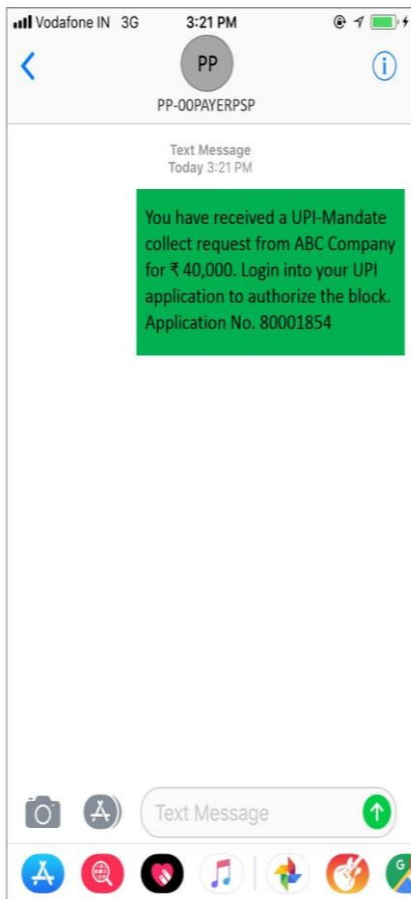
III. For UPI Phase III, RIs will also have the option to use the same channels (as describe above) for making applications in a public issue.

**Please see below a graphical illustrative process of the investor receiving and approving the UPI Mandate Request.**

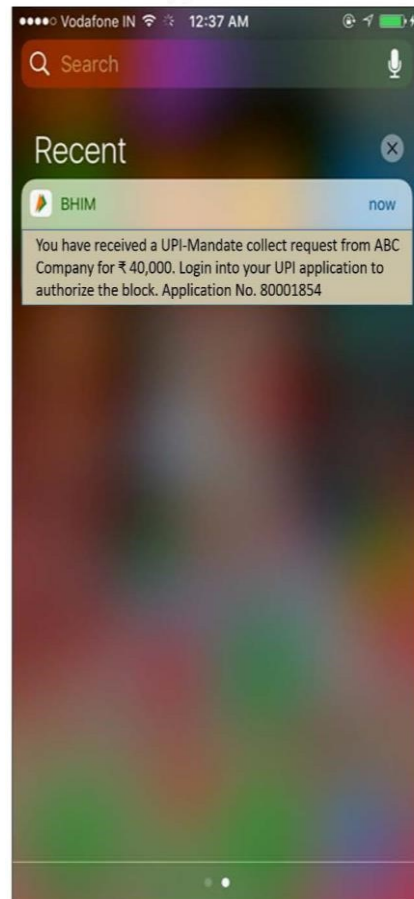
### Illustrative SMS



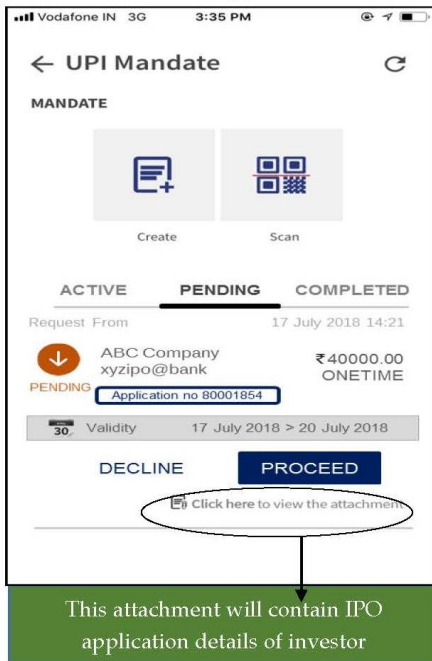
### Block request SMS to investor



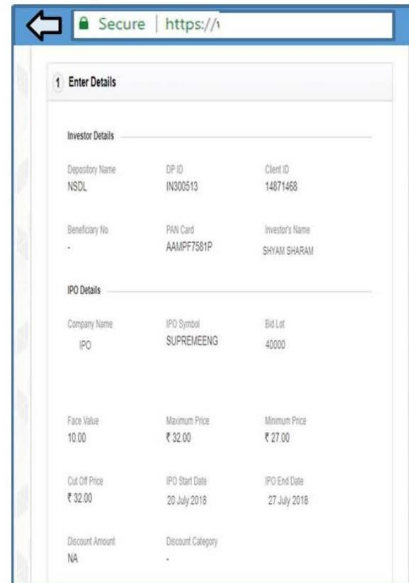
### Block request intimation through UPI application



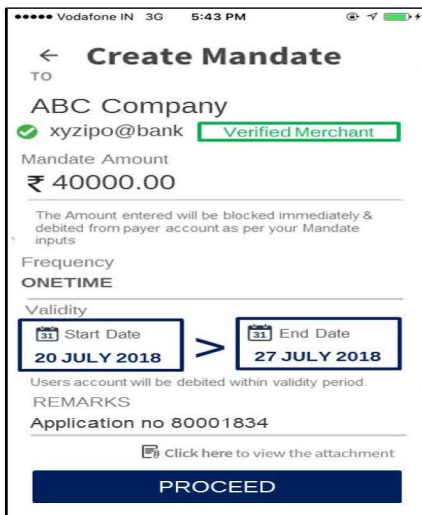
### 1. Investor UPI application screen



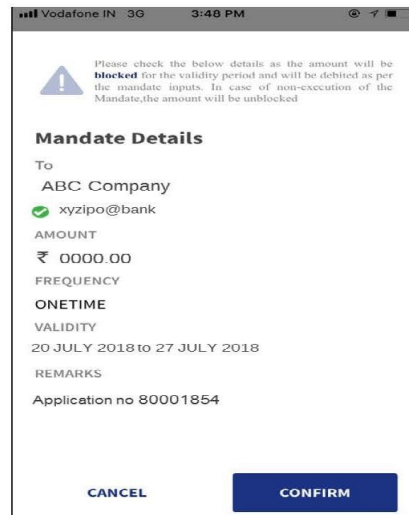
### 2. Sample of IPO details in attachment



### 3. Post verification of details above



### 4. Pre-confirmation page





- QIB and NII Applicants may submit the Application Form either
  - to SCSBs in physical or electronic mode through the internet banking facility issued by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Application Form, or
  - in physical mode to any Designated Intermediary.
- Applicants must specify the Bank Account number or the UPI ID (for RIIs applying using the UPI mechanism), as applicable, in the Application Form. The Application Form submitted by an Applicant and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted.
- Applicants should note that application made using third party UPI ID or ASBA Account is liable to be rejected.
- NRIs applying in the Issue through the UPI mechanism are advised to enquire with the relevant Bank, whether their account is UPI linked, prior to making such application through Channel III
- Applicants shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the ASBA Account.
- Applicants (other than RIIs applying through the non-UPI mechanism) should submit the Application Form only at the Bidding Centers, i.e., to the respective member of the Syndicate at the Specified Locations, the SCSBs, the Registered Broker at the Broker Centres, the CRTA at the Designated RTA Locations or CDP at the Designated CDP Locations. RIIs applying through the non-UPI mechanism should either submit the physical Application Form with the SCSBs or Designated Branches of SCSBs under Channel I or submit the Application Form online using the facility of 3-in1 type accounts under Channel II.
- Applicants (other than RIIs applying through the non-UPI mechanism) applying through Designated Intermediaries other than a SCSB, should note that ASBA Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit ASBA Forms.
- Applicants applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- Upon receipt of the Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form.
- If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form and for application directly submitted to SCSB by investor, may enter each Bid option into the electronic bidding system as a separate Bid.
- If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Application on the Stock Exchange platform and such Application are liable to be rejected.
- Upon submission of a completed Application Form each Applicants (not being a RII who has opted for the UPI mechanism and provided a UPI ID with the Application Form) may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account

maintained with the SCSBs. For details regarding blocking of Application Amount for RIIs who have provided a UPI ID with the Application Form please refer to paragraph 4.1.7.4.

- The Application Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application, as the case may be.
- SCSBs applying in the Issue must apply through an Account maintained with any other SCSB; else their application is liable to be rejected.

#### **4.1.7.3. Unblocking of ASBA Account**

- Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB or the Sponsor Bank, as the case may be, along with instructions to unblock the relevant ASBA Accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines:

the number of Equity Shares to be Allotted against each Application,

the amount to be transferred from the relevant ASBA Account to the Public Issue Account, for each Application,

the date by which funds referred to in (ii) above may be transferred to the Public Issue Account,

the amount to be unblocked, if any in case of partial allotments and

details of rejected ASBA Application, if any, along with reasons for rejection and details of withdrawn or unsuccessful Application, if any, to enable the SCSBs or the Sponsor Bank, as the case may be, to unblock the respective ASBA Accounts.

- On the basis of instructions from the Registrar to the Issue, the SCSBs or the Sponsor Bank, as the case may be, may transfer the requisite amount against each successful Applicant to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- In the event of withdrawal or rejection of the Application Form and for unsuccessful Application, the Registrar to the Issue may give instructions to the SCSB or to the Sponsor Bank to revoke the mandate and, as the case may be, to unblock the Application Amount in the relevant account within Four Working Days of the Issue Closing Date.

#### **4.1.7.4. Additional Payment Instructions for RIIs applying through Designated Intermediaries (other than SCSBs) using the UPI mechanism**

- (a) Before submission of the application form with the Designated Intermediary, an RII shall download the mobile application, associated with the UPI ID linked bank account, for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/ her bank account where the funds equivalent to the application amount is available. RIIs shall also ensure that the name of the mobile application and the UPI handle being used for making the application in the Issue are appearing in the following path on SEBI website – [www.sebi.gov.in](http://www.sebi.gov.in)

***Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » list of mobile applications for using UPI in public issues***

It is clarified that if a RII makes an application through a UPI handle not covered in the prescribed list (as mentioned in the path above), such an application is liable to be rejected.

- (b) RIIs shall ensure that the bank, with which it has its bank account, where the funds equivalent to the application amount is available for blocking has been notified as Issuer Banks for UPI. A list of such banks is available at the following path on SEBI website – [www.sebi.gov.in](http://www.sebi.gov.in):

***Home » Intermediaries/Market Infrastructure Institutions » Recognised Intermediaries » Self-Certified Syndicate Banks eligible as Issuer Banks for UPI***

It is clarified that if a RII makes an application using a bank account of an SCSB or bank which is not covered in the prescribed list (as mentioned in the path above), such an application is liable to be rejected.

- (c) RIIs shall mention his / her UPI ID along with the application details in the Application Form in capital letters and submit the Application Form to any of the Designated Intermediaries (other than SCSBs). It is clarified that if an RII submits a third-party UPI ID instead of his/her own UPI ID in the Application Form, the application is liable to be rejected.
- (d) The Designated Intermediary (other than SCSBs) upon receipt of the Application Form will upload the Application details along with UPI ID in the stock exchange bidding platform.
- (e) Once the Application has been entered into the Stock Exchange bidding platform, the stock exchange will validate the PAN and Demat Account details of the RII with the Depository. The Depository will validate the aforesaid details on a real time basis and send a response to the stock exchange which will be shared by the stock exchange with the respective Designated Intermediary through its bidding platform, for corrections, if any.
- (f) Once the Application details have been validated by the Depository, the stock exchange will, on a continuous basis, electronically share the application details along with the UPI ID of the concerned RII with the Sponsor Bank appointed by the Issuer.
- (g) The Sponsor Bank will validate the UPI ID of the RII before initiating the Mandate request.
- (h) The Sponsor Bank after validating the UPI ID will initiate a UPI Mandate Request for valid UPI ID on the RII which will be electronically received by the RII as an SMS / intimation on his / her mobile number / mobile app associated with the UPI ID linked account. **The RII shall ensure that the details of the Application are correct by opening the attachment in the UPI Mandate Request and then proceed to authorize the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, an RII may be deemed to have verified the attachment containing the application details of the RII in the UPI Mandate Request and have agreed to block the entire Application Amount mentioned in the Application Form and subsequent debit in case of Allotment.**
- (i) Upon successful validation of the block request by the RII, the said information would be electronically received by the RII's bank, where the funds, equivalent to the application amount would get blocked in the ASBA Account of the RII. Intimation regarding confirmation of such blocking of funds in the ASBA Account of the RII would also be received by the RII. Information on the block status request would be shared with the Sponsor Bank which in turn would share it with the stock exchange which in turn would share it with the Registrar in the form of a file for the purpose of reconciliation and display it on the stock exchange bidding platform for the information of the Designated Intermediary.
- (j) RIIs may continue to modify or withdraw the Application till the closure of the Issue Period. For each modification of the Application, the RII will submit a revised Application and will receive a UPI Mandate Request from the Sponsor Bank to be validated as per the process indicated above.
- (k) RIIs to check the correctness of the details on the mandate received before approving the Mandate Request.
- (l) Post closure of the Issue, the stock exchange will share the Application details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

#### **4.1.7.5. Discount (if applicable)**

1. The Discount is stated in absolute rupee terms.
2. Applicants applying under Retail Category, Retail Individual Shareholder and Employees under Employee Reservation Portion are only eligible for discount. For Discounts issued in the Issue, Applicants may refer to the Prospectus.
3. The Applicants entitled to the applicable Discount in the Issue may block their ASBA Account for an amount i.e., the Bid Amount less Discount (if applicable).

Applicants (other than employees) may note that in case the net amount blocked (post Discount) is more than two lakh Rupees, the Bidding system automatically considers such applications for allocation under Non-Institutional Category. These applications are neither eligible for Discount nor fall under Retail Category.

#### **4.1.8. FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS**

- (i) Only the First Applicant is required to sign the Application Form. Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- (ii) If the ASBA Account is held by a person or persons other than the Applicant, then the Signature of the ASBA Account holder(s) is also required.
- (iii) Applicant shall use only his / her own bank account or only his / her own bank account linked UPI ID to make an application
- (iv) The signature has to be correctly affixed in the authorization/undertaking box in the Application Form, or an authorisation has to be provided to the SCSB or using the UPI to the Sponsor Bank, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Amount mentioned in the Application Form.
- (v) Applicants must note that Application Form without signature of Applicant and /or ASBA Account holder is liable to be rejected.

#### **4.1.9. ACKNOWLEDGEMENT AND FUTURE COMMUNICATION**

- 1 Applicants should ensure that they receive the Acknowledgment slip or the acknowledgement number duly signed and stamped by a Designated Intermediary, as applicable, for submission of the Application Form.
- 2 All communications in connection with Applications made in the Issue should be addressed as under:
  - 2.1 In case of queries related to Allotment, non-receipt of Allotment Advice, credit of Allotted Equity Shares, unblocking of funds, the Applicants should contact the Registrar to the Issue.
  - 2.2 In case of Application submitted to the Designated Branches of the SCSBs, the Applicants should contact the relevant Designated Branch of the SCSB.
  - 2.3 In case of queries relating to uploading of Syndicate ASBA Application, the Applicants should contact the relevant Syndicate Member.
  - 2.4 In case of queries relating to uploading of Application by a Designated Intermediary, the Applicants should contact the relevant Designated Intermediary.
  - 2.5 In case of queries relating to uploading of Application through the UPI Mechanism, the Applicants should contact the Designated Intermediary.
  - 2.6 Applicant may contact the Company Secretary and Compliance Officer or Lead Managers to the issue in case of any other complaints in relation to the Issue.



- 3 The following details (as applicable) should be quoted while making any queries –
- 3.1 Full name of the sole or First Applicant, Application Form Number, Applicants DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on application.
  - 3.2 Name and address of the Designated Intermediary, where the Application was submitted along with the acknowledgment slip from Designated Intermediary or
  - 3.3 Application, ASBA Account number or the UPI ID (for RIIs who make the payment of Application Amount through the UPI mechanism) linked to the ASBA Account where the Application Amount was blocked.

For further details, Applicant may refer to the Prospectus and the Application Form.

#### **4.2 INSTRUCTIONS FOR FILING THE REVISION FORM**

1. During the Issue Period, any Applicant (other than QIBs and NIIs, who can only revise their application upwards) who has registered his or her interest in the Equity Shares at a particular number of shares is free to revise number of shares applied using revision forms available separately.
2. RII may revise their application or withdraw their Application until Issue Closing date.
3. Revisions can be made in both the desired number of Equity Shares and the Application Amount by using the Revision Form.
4. The Applicant can make this revision any number of times during the Issue Period. However, for any revision(s) in the Application, the Applicants will have to use the services of the same Designated Intermediary through which such Applicant had placed the original Application. It is clarified that RIIs whose original Application is made using the UPI mechanism can make revision(s) to their application using the UPI mechanism only, whereby each time the Sponsor Bank will initiate a new UPI Mandate Request. Applicants are advised to retain copies of the blank Revision Form and the Application must be made only in such Revision Form or copies thereof.

**A SAMPLE REVISION FORM IS REPRODUCED BELOW:**

<b>COMMON REVISION FORM</b>	<b>VIRTUOSO OPTOELECTRONICS LIMITED - INITIAL PUBLIC ISSUE - R</b> Registered Office: Plot No. 7 M.I.D.C. Satpur, Nashik - 422007, Maharashtra, India. Tel No.: 025 3235 0461 Email: info@voepl.com Website: www.voepl.com CIN: U74999MH2015PLC268355 Contact Person: Renuka Kulkarni Company Secretary and Compliance officer	<b>FOR RESIDENT INDIANS INCLUDING RESIDENT QIBs AND ELIGIBLE NRIs APPLYING ON A NON REPATRIATION BASIS</b> ISSUE OPENS ON: FRIDAY, SEPTEMBER 02, 2022 ISSUE CLOSES ON: WEDNESDAY, SEPTEMBER 07, 2022														
 VIRTUOSO OPTOELECTRONICS LIMITED	To, <b>The Board of Directors</b> VIRTUOSO OPTOELECTRONICS LIMITED	100% FIXED PRICE SME ISSUE ISIN : INEQI0T01010														
		Bid cum Application Form No. _____														
SYNDICATE MEMBER'S STAMP & CODE	REGISTERED BROKER / SCSB / CDP / RTA STAMP & CODE	<b>1. NAME &amp; CONTACT DETAILS OF SOLE / FIRST BIDDER</b> Mr./Ms./M/s _____ Address _____ _____ _____ Tel. No. (with STD code) / Mobile _____ Email _____														
SUB-BROKER'S / SUB-AGENT'S STAMP & CODE	SCSB BRANCH STAMP & CODE	<b>2. PAN OF SOLE / FIRST BIDDER</b> _____														
BANK BRANCH SERIAL NO.	SCSB SERIAL NO.	<b>3. BIDDER'S DEPOSITORY ACCOUNT DETAILS</b> <input type="checkbox"/> NSDL <input type="checkbox"/> CDSL For NSDL enter 8 digit DP ID followed by 8 digit Client ID / For CDSL enter 16 digit Client ID														
PLEASE CHANGE MY APPLICATION																
<b>4. FROM (as per last Application or Revision)</b>																
Options	No. of Equity Shares applied (Application must be in multiples of 2,000 Equity Shares) (In Figures)	Price per Equity Share (₹) 56.00/- (In Figures)														
		Issue Price		Discount, if any		Net Price										
		7	6	5	4	3	2	1	4	3	2	1	4	3	2	1
Option 1																
(OR) Option 2																
(OR) Option 3																
<b>5. TO (Revised Application)</b>																
Options	No. of Equity Shares applied (Application must be in multiples of 2,000 Equity Shares) (In Figures)	Price per Equity Share (₹) 56.00/- (In Figures)														
		Issue Price		Discount, if any		Net Price										
		7	6	5	4	3	2	1	4	3	2	1	4	3	2	1
Option 1																
(OR) Option 2																
(OR) Option 3																
<b>6. PAYMENT DETAILS [IN CAPITAL LETTERS]</b>																
Additional Amount Blocked (₹ in figures) _____		PAYMENT OPTION : FULL PAYMENT <input type="checkbox"/> PART PAYMENT <input type="checkbox"/>														
(₹ in words) _____																
ASBA Bank A/c No. _____																
OR Bank Name & Branch _____																
UPI Id (Maximum 45 characters) _____																
I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS OF THIS BID REVISION FORM AND THE ATTACHED ABRETTED PROSPECTUS AND THE GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES (GIDPI) AND HEREBY AGREE AND CONFIRM THE BIDDERS' UNDERTAKING AS GIVEN OVERLEAF. I/WE (ON BEHALF OF JOINT BIDDERS, IF ANY) HEREBY CONFIRM THAT I/WE HAVE READ THE INSTRUCTIONS FOR FILLING UP THE BID REVISION FORM GIVEN OVERLEAF.																
7A. SIGNATURE OF SOLE/ FIRST BIDDER	7B. SIGNATURE OF ASBA BANK ACCOUNT HOLDER(S) (AS PER BANK RECORDS)	SYNDICATE MEMBER / REGISTERED BROKER / SCSB / CDP / RTA STAMP (Acknowledging upload of Bid in Stock Exchange system)														
	I/We authorise the SCSB to do all acts as are necessary to make the application in the Offer.															
	1) _____															
	2) _____															
	3) _____															
Date : _____, 2022																
TEAR HERE																
 VIRTUOSO OPTOELECTRONICS LIMITED	<b>VIRTUOSO OPTOELECTRONICS LIMITED</b> <b>INITIAL PUBLIC ISSUE - REVISION - R</b>	<b>Acknowledgement Slip for Syndicate Member/ Registered Broker/SCSB/CDP/RTA</b>	Bid cum Application Form No. _____													
DPID / CLID	PAN of Sole / First Bidder															
Additional Amount Blocked (₹)	ASBA Bank A/c No./UPI Id	Stamp & Signature of SCSB Branch														
Bank Name & Branch																
Received from Mr./Ms./M/s. _____																
Telephone / Mobile	Email															
TEAR HERE																
<b>VIRTUOSO OPTOELECTRONICS LIMITED</b> <b>INITIAL PUBLIC ISSUE - REVISION - R</b>	No. of Equity Shares    Option 1    Option 2    Option 3 Bid Price Additional Amount Blocked (₹)	Stamp & Signature of Syndicate Member / Registered Broker / SCSB / CDP / RTA	Name of Sole / First Bidder													
		<b>Acknowledgement Slip for Bidder</b>														
ASBA Bank A/c No./UPI Id _____																
Bank Name & Branch _____																
Important Note : Application made using third party UPI Id Or ASBA Bank A/c are liable to be rejected.																
		Bid cum Application Form No. _____														

TEAR HERE - PLEASE FILL IN BLOCK LETTERS - TEAR HERE

Instructions to fill each field of the Revision Form can be found on the reverse side of the Revision Form. Other than instructions already highlighted at paragraph 4.1 above, point wise instructions regarding filling up various fields of the Revision Form are provided below:

#### **4.2.1 FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER/APPLICANT, PAN OF SOLE/FIRST BIDDER/APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER/APPLICANT**

Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

#### **4.2.2 FIELD 4 & 5: APPLICATION OPTIONS REVISION 'FROM' AND 'TO'**

- (a) Apart from mentioning the revised options in the Revision Form, the Applicant must also mention the details of the share applied for given in his or her Application Form or earlier Revision Form.
- (b) In case of revision of Applications by RIIs, Employees and Retail Individual Shareholders, such Applicants should ensure that the Application Amount, should not exceed Rs. 2,00,000/- due to revision and the application may be considered, subject to the eligibility, for allocation under the Non-Institutional Category.

#### **4.2.3 FIELD 6: PAYMENT DETAILS**

Applicant may Issue instructions to block the revised amount in the ASBA Account or UPI linked Bank Account, to the Designated Branch through whom such Applicant had placed the original Application to enable the relevant SCSB to block the additional Application Amount, if any. Sponsor Bank to initiate request for blocking of funds to investor.

#### **4.2.4 FIELD 7: SIGNATURES AND ACKNOWLEDGEMENTS**

Applicants may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

### **4.3. SUBMISSION OF REVISION APPLICATION FORM**

#### **4.3.1. Applicants may submit completed application form / Revision Form in the following manner: -**

Mode of Application	Submission of Application Form
Applications from QIBs and NIIs	<ol style="list-style-type: none"> <li>1. To members of the Syndicate in the Specified Locations or Registered Brokers at the Broker Centres or the CRTAs at the Designated RTA Locations or the CDPs at the Designated CDP Locations; and</li> <li>2. To the Designated Branches of the SCSBs where the ASBA Account is maintained</li> </ol>
Applications from RIIs applying through UPI mechanism	To members of the Syndicate in the Specified Locations or Registered Brokers at the Broker Centres or the CRTAs at the Designated RTA Locations or the CDPs at the Designated CDP Locations;
Applications from RIIs applying through non-UPI mechanism	<ul style="list-style-type: none"> <li>• To the Designated Branches of the SCSBs where the ASBA Account is maintained</li> <li>• To the Brokers providing the facility of linked online trading, demat and bank account (3-in-1 type accounts) online</li> </ul>

- (a) Applicants should submit the Revision Form to the same Designated Intermediary through which such Applicant had submitted the original Application.
- (b) Upon determination of the Issue Price and filing of the Prospectus with the RoC, the Application Form will be considered as the application form.

**SECTION 5: ISSUE PROCEDURE IN BOOK BUILT ISSUE**

This being the Fixed Price Issue this section is not applicable for this Issue.



## SECTION 6: ISSUE PROCEDURE IN FIXED PRICE ISSUE

### 5.1 Applicants may note that there is no Bid cum Application Form in a Fixed Price Issue.

As the Issue Price is mentioned in the Fixed Price Issue therefore on filing of the Prospectus with the RoC, the Application so submitted is considered as the application form.

Applicants may only use the specified Application Form for the purpose of making an application in terms of the Prospectus which may be submitted through Designated Intermediary.

Applicants may submit an Application Form either in physical/ electronic form to Designated Intermediaries or the Designated Branches of the SCSBs authorizing blocking of funds that are available in the bank account specified in the Application Form only including through UPI mode (as applicable) ("ASBA Account"). The Application Form is also made available on the websites of the Stock Exchanges at least one day prior to the Issue Opening Date.

In a fixed price Issue, allocation in the net issue to the public category is made as follows: minimum fifty per cent to Retail Individual Investors; and remaining to (i) individual investors other than Retail Individual Investors; and (ii) other Applicants including corporate bodies or institutions, irrespective of the number of specified securities applied for. The unsubscribed portion in either of the categories specified above may be allocated to the Applicants in the other category.

### 5.2 GROUNDS FOR TECHNICAL REJECTIONS

Applicants are advised to note that the Applications are liable to be rejected, inter-alia, on the following technical grounds:

- (a) Amount paid does not tally with the amount payable for the Equity shares applied for;
- (b) In case of partnership firms, Application for Equity Shares made in the name of the individual partners and no firm as such shall be entitled to apply.
- (c) Application by persons not competent to contract under the Indian Contract Act, 1872, including minors, insane person.
- (d) PAN not mentioned in the Application Form.
- (e) Applications made using third party bank accounts or using third party linked bank account UPI IDs;
- (f) Submission of more than one Application Form per UPI ID and bank account by RIIs applying through Designated Intermediaries (except for RIIs applying as Retail Individual Shareholder also)
- (g) In case of Applications by RIIs (applying through the UPI mechanism), the UPI ID mentioned in the Application Form is linked to a third party bank account;
- (h) In case of Applications by RIIs (applying through the UPI mechanism), the UPI ID is not mentioned in the Application Form
- (i) GIR number furnished instead of PAN.
- (j) Applications for lower number of Equity Shares than the minimum specified for that category of investors.
- (k) Applications at a price other than the Fixed Price of the Issue;
- (l) Applications for number of Equity Shares which are not in multiples of 2,000 Equity shares
- (m) Category not ticked;
- (n) Multiple Applications as defined in this Prospectus as such, based on common PAN;
- (o) In case of Applications under power of attorney or by limited companies, corporate, trust etc.,

- relevant documents are not being submitted;
- (p)** Signature of sole Applicant is missing;
  - (q)** Application Forms are not delivered by the Applicants within the time prescribed as per the Application Form, Issue Opening Date advertisement and Prospectus as per the instructions in the Prospectus and Application Forms;
  - (r)** In case no corresponding record is available with the Depositories that matches the DP ID, the Client ID and the PAN;
  - (s)** Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
  - (t)** Applications by OCBs;
  - (u)** Applications by US person other than in reliance on Regulation S or “qualified institutional buyers” as defined in Rule 144A under the Securities Act;
  - (v)** Application not duly signed by the sole applicant;
  - (w)** Application by any person outside India if not in compliance with applicable foreign and Indian Laws;
  - (x)** Application that does not comply with the securities laws of their respective jurisdictions are liable to be rejected.
  - (y)** Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority.
  - (z)** Application by person not eligible to acquire equity shares of the company in terms of all applicable laws, rules, regulations, guidelines, and approvals.
  - (aa)** Application or revision thereof by QIB Applicants, Non-Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000 received after 3.00 pm on the issue Closing date unless the extended time is permitted by BSE.
  - (bb)** Inadequate funds in the bank account to block the Application Amount specified in the Application Form/Application Form at the time of blocking such Application Amount in the bank account;
  - (cc)** Where no confirmation is received from SCSB for blocking of funds;
  - (dd)** Applications by Applicants not submitted through ASBA process;
  - (ee)** Applications not uploaded on the terminals of the Stock Exchanges; and
  - (ff)** Applications by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Application Form.
  - (gg)** Details of ASBA Account not provided in the Application form
  - (hh)** The UPI Mandate is not approved by Retail Individual Investor; and
  - (ii)** The original Application is made using the UPI mechanism and revision(s) to the Application is made using ASBA either physically or online through the SCSB, and vice-versa.
  - (jj)** Applicants are required to enter either the ASBA Bank account details or the UPI ID in the Application Form. In case the Applicant doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted to Designated Intermediaries (other than SCSBs), Applicant providing both the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application.
  - (kk)** The latest/revised UPI Mandate is not approved by Applicant in case of revision of Application;

For details of instructions in relation to the Application Form, Applicants may refer to the relevant section of GID

**APPLICANT SHOULD NOTE THAT IN CASE THE PANCARD, UPI ID, THE DP ID AND CLIENT ID MENTIONED IN THE APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGE BY THE BROKERS DO NOT MATCH WITH PANCARD, UPI ID, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE APPLICATION FORM IS LIABLE TO BE REJECTED.**

## SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The Allotment of Equity Shares to Applicants other than Retail Individual Investors may be on proportionate basis. No Retail Individual Investor will be allotted less than the minimum Lot subject to availability of shares in Retail Individual Investor Category and the remaining available shares, if any will be Allotted on a proportionate basis. This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten.

### 7.1 ALLOTMENT TO RIIs

If the aggregate demand in RII category is less than or equal to the Retail Category at or above the Issue Price, full Allotment may be made to the RIIs to the extent of the valid applications. If the aggregate demand in this category is greater than the allocation in the Retail Category at or above the Issue Price, then the maximum number of RIIs who can be Allotted the minimum Lot will be computed by dividing the total number of Equity Shares available for Allotment to RIIs by the minimum Lot ("Maximum RII Allottees"). The Allotment to the RIIs will then be made in the following manner:

1. In the event the number of RIIs who have submitted valid applications in the Issue is equal to or less than Maximum RII Allottees; (i) all such RIIs shall be Allotted the minimum Lot; and (ii) the balance available Equity Shares, if any, remaining in the Retail Category shall be Allotted on a proportionate basis to the RIIs who have received Allotment as per (i) above for the balance demand of the Equity Shares applied by them (i.e., who have applied for more than the minimum Lot).
2. In the event the number of RIIs who have submitted valid applications in the Issue is more than Maximum RII Allottees, the RIIs (in that category) who will then be Allotted minimum Lot shall be determined on the basis of draw of lots.

### 7.2 Allotment to Other Investors

Applications received from NIIs and QIBs at or above the Issue Price may be grouped together to determine the total demand under this category. The Allotment to all successful NIIs and QIBs may be made at the Issue Price. If the aggregate demand in this category is less than or equal to the non-institutional category at the Issue Price, full Allotment may be made to NIIs and QIBs to the extent of their demand. In case the aggregate demand in this category is greater than the Non-Institutional Category at the Issue Price, Allotment may be made on a proportionate basis up to a minimum of the Non-Institutional Category.

### 7.3 Basis of Allotment

Allotment will be made in consultation with SME Platform of BSE Limited (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- (a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e., the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).
- (b) The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e., Total number of Shares applied for into the inverse of the over subscription ratio).
- (c) For applications where the proportionate allotment works out to less than 2,000 Equity Shares the allotment will be made as follows:
- (d) Each successful applicant shall be allotted 2,000 Equity Shares;
- (e) The successful applicants out of the total applicants for that category shall be determined by the

withdrawal of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out.

- (f) If the proportionate allotment to an applicant works out to a number that is not a multiple of 2,000 Equity Shares, the applicant would be allotted Shares by rounding off to the lower nearest multiple of 2,000 Equity Shares subject to a minimum allotment of 2,000 Equity Shares.
- (g) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the lower nearest multiple of 2,000 Equity Shares, results in the actual allotment being higher than the shares issued, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the issue specified under the Capital Structure mentioned in the Prospectus.
- (h) The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for Retail Individual applicants as described below:
  - (i) As per Regulation 253 of the SEBI (ICDR) Regulations, as the Retail Individual Investor category is entitled to more than allocated portion on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - (j) Remaining to Individual applicants other than retail individual investors and Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;

The unsubscribed portion in either of the categories specified in (a) or (b) above may be available for allocation to the applicants in the other category, if so required.

*If the retail individual investor category is entitled to more than allocated portion on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.*

Retail Individual Investors must ensure that the Application Amount, does not exceed Rs 200,000. Retail Individual Bidders should note that while filling the "SCSB/Payment Details" block in the Application Form, Retail Individual Investors must mention the application Amount.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with SME Platform of BSE Limited.

The Executive Director/ Managing Director of the SME Platform of BSE Limited, Designated Stock Exchange in addition to Lead Merchant Banker and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations, 2018.

#### **7.4 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES**

- (A) Designated Date:** On the Designated Date, the SCSBs shall transfer the funds represented by allocation of Equity Shares into the Public Issue Account with the Bankers to the Issue.
- (B) Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. Applicants **are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.**

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to

the Applicants who have been Allotted Equity Shares in the Issue.

- (C)** The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- (D)** Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Applicants Depository Account will be completed within 5 Working Days of the Issue Closing Date. The Issuer also ensures the credit of shares to the successful Applicant's depository account is completed within 5 Working Days of the Issue Closing Date.

## SECTION 8: INTEREST AND REFUNDS

### 8.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchange are taken within Six Working Days of the Issue Closing Date.

### 8.2 GROUNDS FOR UNBLOCKING OF FUNDS

#### 8.2.1 *Non-Receipt of Listing Permission*

An Issuer makes an application to the Stock Exchange for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchange from where such permission is sought are disclosed in Prospectus. The Designated Stock Exchange will be disclosed in the Prospectus with which the Basis of Allotment may be finalised.

If the Issuer fails to make application to the Stock Exchange(s) and obtain permission for listing of the Equity Shares, in accordance with the provisions of Section 40 of the Companies Act, 2013, the Issuer may be punishable with a fine which shall not be less than ₹ 5 lakhs but which may extend to ₹ 50 lakhs and every officer of the Issuer who is in default shall be punishable with fine which shall not be less than ₹ 50,000 but which may extend to ₹ 3 lakhs.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith take steps to refund, without interest, all moneys received from the Applicants in pursuance of the Prospectus.

If such money is not refunded to Applicants within the prescribed time after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of such period, be liable to repay the money, with interest at such rate, as disclosed in the Prospectus.

#### 8.2.2 *Non-Receipt of Minimum Subscription*

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten.

As per Section 39 of Companies Act, 2013 if the “stated minimum amount” has not been subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. If our company does not receive the 100% subscription of the issue through the Issue Document including devolvement of underwriters, if any, within sixty (60) days from the date of closure of the issue, our company shall forthwith unblock the entire application amount received. If there is a delay beyond Four Working days after our company becomes liable to pay the amount, our company and every officer in default will, on and from the expiry of this period be jointly and severally liable to repay the money, with interest at the rate of 15% per annum in accordance with the Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended.

Further in accordance with Regulation 267(2) of the SEBI (ICDR) Regulations, our Company shall ensure that the minimum application size in terms of number of specified securities shall not be less than Rs.1,00,000/- (Rupees One Lakh) per application.

The equity shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance without the applicable laws of such jurisdiction.

### 8.2.3 *Minimum Number of Allottees*

The Issuer may ensure that the number of prospective Allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be refunded forthwith.

## 8.3 MODE OF REFUND

Within Four Working Days of the Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs for unblocking the amount in ASBA Account on unsuccessful Application

### 8.3.1 **Electronic mode of making refunds**

- (1) **In case of ASBA Applications:** Within six Working Days of the Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs or in case of applications by RILs applying through the UPI mechanism to the Sponsor Bank to revoke the mandate and for unblocking the amount for unsuccessful applications or for any excess amount blocked on Application.
- (2) **In the case of Applications from Eligible NRI Applicants and FPIs,** refunds, if any, may generally be payable in Indian Rupees only and net of bank charges and/or commission. If so desired, such payments in Indian Rupees may be converted into U.S. Dollars or any other freely convertible currency as may be permitted by the RBI at the rate of exchange prevailing at the time of remittance and may be dispatched by registered post. The Company may not be responsible for loss, if any, incurred by the Applicant on account of conversion of foreign currency.

The payment of refund, if any, may be done through various electronic modes as mentioned below:

- **NACH**—National Automated Clearing House is a consolidated system of ECS. Payment of refund would be done through NACH for Anchor Investors having an account at any of the centres specified by the RBI where such facility has been made available. This would be subject to availability of complete bank account details including Magnetic Ink Character Recognition (MICR) code wherever applicable from the depository. The payment of refund through NACH is mandatory for Anchor Investors having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where the applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS.
- **NEFT**—Payment of refund may be undertaken through NEFT wherever the branch of the Anchor Investors' bank is NEFT enabled and has been assigned the Indian Financial System Code ("IFSC"), which can be linked to the MICR of that particular branch. The IFSC may be obtained from the website of RBI as at a date prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Anchor Investors have registered their nine- digit MICR number and their bank account number while opening and operating the demat account, the same may be duly mapped with the IFSC of that particular bank branch and the payment of refund may be made to the Anchor Investors through this method. In the event NEFT is not operationally feasible, the payment of refunds may be made through any one of the other modes as discussed in this section.
- **Direct Credit**—Anchor Investors having their bank account with the Refund Banker may be eligible to receive refunds, if any, through direct credit to such bank account.
- **RTGS**—Anchor Investors having a bank account with a bank branch which is RTGS enabled as per the information available on the website of RBI and whose refund amount exceeds ₹ 0.2million, shall be



eligible to receive refund through RTGS, provided the Demographic Details downloaded from the Depositories contain the nine-digit MICR code of the Anchor Investor's bank which can be mapped with the RBI data to obtain the corresponding IFSC. Charges, if any, levied by the Anchor Escrow Bank for the same would be borne by our Company. Charges, if any, levied by the Anchor Investor's bank receiving the credit would be borne by the Anchor Investor.

Please note that refunds through the abovementioned modes shall be credited only to the bank account from which the application Amount was remitted to the Escrow Bank.

For details of levy of charges, if any, for any of the above methods, Bank charges, if any, for cashing such cheque, pay orders or demand drafts at other centers etc. Applicants may refer to Prospectus.

#### **8.4 INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND**

The Issuer shall make the Allotment within the period prescribed by SEBI. The Issuer shall pay interest at the rate of 15% per annum if Allotment is not made and refund instructions have not been given to the clearing system in the disclosed manner/instructions for unblocking of funds in the ASBA Account are not dispatched within such times as maybe specified by SEBI.

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Issue Closing Date, the Applicant shall be compensated in accordance with applicable law. Further, Investors shall be entitled to compensation in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 in case of delays in resolving investor grievances in relation to blocking/unblocking of funds

## SECTION 9: DEFINITIONS AND ABBREVIATIONS

### GENERAL TERMS

Term	Description
“Virtuoso Optoelectronics Limited”, “VOEPL”, “We” or “us” or “Our Company” or “the Issuer”	Unless the context otherwise indicates or implies refers to Virtuoso Optoelectronics Limited, a company incorporated under the provisions of the Companies Act, 2013 having its registered office at Plot No. 7 M.I.D.C. Satpur, Nasik - 422007, Maharashtra, India
Promoter	Sukrit Bharati
Promoter Group	Such persons, entities and companies constituting our promoter group pursuant to Regulation 2(1) (pp) of SEBI ICDR Regulations as disclosed in the section titled “Our Promoter and Promoter Group” on page 173 of the Prospectus
“we”, “us” and “our”	Unless the context otherwise indicates or implies refers to our Company.
“you”, “your” or “yours”	Prospective Investors in this Issue

### ISSUE RELATED TERMS

Term	Description
Abridged Prospectus	Abridged Prospectus to be issued under Regulation 255 of SEBI ICDR Regulations and appended to the Application Forms.
Acknowledgement Slip	The acknowledgement slips or document issued by the Designated Intermediary to a Bidder as proof of having accepted the Application Form
Allot / Allotment / Allotted / Allotment of Equity Shares	Unless the context otherwise requires, allotment of the Equity Shares pursuant to the Issue of Equity Shares to the successful Applicants.
Allottee(s)	A successful Applicant to whom the Equity Shares are being Allotted
Allotment Advice	Note or advice or intimation of Allotment sent to each successful applicant who have been or are to be Allotted the Equity Shares after approval of the Basis of Allotment by the Designated Stock Exchange
Allotment Date	Date on which the Allotment will be made
Applicant	Any prospective investor who makes an application for Equity Shares of our Company in terms of the Prospectus. All the applicants should make application through ASBA only.
Application Lot	2000 Equity Shares
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of the Prospectus
Application Supported by Blocked Amount/ ASBA	An application, whether physical or electronic, used by ASBA Bidders to make a Bid and authorize an SCSB to block the Bid Amount in the ASBA Account
ASBA Account	A bank account maintained with an SCSB and specified in the ASBA Form submitted by applicant for blocking the application Amount mentioned in the ASBA Form
ASBA Form	An application form, whether physical or electronic, used by ASBA Applicant which will be considered as the application for Allotment in terms of this Prospectus
Bankers to the Company	Axis Bank Limited
Banker to the Issue / Refund Banker / Public Issue Bank	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Public Issue Account and Refund Account will be opened and in this case being, ICICI Bank Limited
Banker to the Issue Agreement	Agreement dated January 31, 2022 entered into amongst the Company, Lead Manager, the Registrar, Sponsor Bank and the Banker to the Issue for collection of the Application Amount on the terms and conditions thereof.

<b>Term</b>	<b>Description</b>
Basis of Allotment	The basis on which the Equity Shares will be Allotted to successful Applicants under the Issue, is described in the section titled "Issue Procedure" on page 277 of the Prospectus
Business Day	Any day on which commercial banks are open for the business
CAN /Confirmation of Allocation Note	A note or advice or intimation sent to Investors, who have been allotted the Equity Shares, after approval of Basis of Allotment by the Designated Stock Exchange
Client ID	Client Identification Number maintained with one of the Depositories in relation to Demat account
Collection Centers	Broker Centers notified by BSE Limited where bidders can submit the Application Forms to a Registered Broker. The details of such Broker Centers, along with the names and contact details of the Registered Brokers, are available on the website of the SME Platform of BSE Limited
Collecting Depository Participant or CDP/ Designated CDP Locations	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Application Forms at the Designated CDP Locations (in terms of circular no. GR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI) as per the list available on the website of the Stock Exchange.
Controlling Branches/ Controlling Branches of the SCSBs	Such branches of the SCSBs which co-ordinate Application Forms by the ASBA Bidders with the Registrar to the Issue and SME Platform of BSE Limited and a list of which is available at <a href="http://www.sebi.gov.in">www.sebi.gov.in</a> or at such other website as may be prescribed by SEBI from time to time
Collecting Registrar and Share Transfer Agent	Registrar to an Issue and share transfer agents registered with SEBI and eligible to procure Bids at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Covid-19	The novel coronavirus disease which was declared as a Public Health Emergency of International Concern on January 30, 2020, and a pandemic on March 11, 2020, by the World Health Organisation
Demographic Details	The demographic details of the Applicant such as their address, PAN, occupation, bank account details and UPI ID as applicable
Depositories	National Securities Depositories Limited (NSDL) and Central Depository Services Limited (CDSL) or any other Depositories registered with SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, as amended from time to time
Depository Participant/DP	A depository participant registered with SEBI under the Depositories Act.
DP ID	Depository's Participant's Identity Number
Designated Date	The date on which amounts blocked by the SCSBs are transferred from the ASBA Accounts, as the case may be, to the Public Issue Account or the Refund Account, as appropriate, in terms of this Prospectus, following which the Board may Allot Equity Shares to successful Applicants in the Issue
Designated Intermediaries	The members of the Syndicate, sub-syndicate/agents, SCSBs, Registered Brokers, CDPs and RTAs, who are categorized to collect Application Forms from the Applicant, in relation to the Issue
Designated Market Maker	Gretex Share Broking Private Limited will act as the Market Maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI ICDR Regulations

Term	Description
Designated RTA Locations	Such locations of the RTAs where applicant can submit the ASBA Forms to RTAs. The details of such Designated RTA Locations, along with the names and contact details of the RTAs are available on the BSE Limited.
Designated SCSB Branches	Such Branches of the SCSBs which shall collect the ASBA Forms used by the applicant, a list of which is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=35</a>
Designated Stock Exchange	SME Platform of BSE Limited
Eligible NRI	NRIs from jurisdictions outside India where it is not unlawful to make an issue or invitation under the Issue and in relation to whom the ASBA Form and this Prospectus will constitute an invitation to subscribe to or to purchase the Equity Shares and who have opened dematerialized accounts with SEBI registered qualified depository participants.
Eligible QFIs	Qualified Foreign Investors from such jurisdictions outside India where it is not unlawful to make an offer or invitation to participate in the Issue and in relation to whom the Draft Prospectus/ Prospectus constitutes an invitation to subscribe to Equity Shares issued thereby, and who have opened dematerialized accounts with SEBI registered qualified Depository Participants, and are deemed as FPIs under SEBI FPI Regulations
Escrow Account(s)	Account opened with the Escrow Collection Bank(s) and in whose favour the Investors will transfer money through direct credit/NEFT/RTGS/NACH in respect of the Applicant Amount
Escrow Agreement	An agreement dated January 31, 2022 entered among our Company the Registrar to the Issue, the Escrow Collection Bank(s), Refund Bank(s), the LM and the Syndicate Members for the collection of Application Amounts and where applicable, for remitting refunds, on the terms and conditions thereof
Escrow Collection Bank(s)	Banks which are clearing members and registered with SEBI as bankers to an issue and with whom the Escrow Accounts will be opened, in this case being ICICI Bank Limited
Equity shares	Equity Shares of our Company of face value of Rs.10.00/- each
Electronic Transfer of Funds	Refunds through NACH, NEFT, Direct Credit or RTGS as applicable.
FII/ Foreign Institutional Investors	Foreign Institutional Investor as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended) registered with SEBI under applicable laws in India.
First Applicant	Applicant whose name appears first in the Application Form or the Revision Form in case of a joint application form and whose name shall also appear as the first holder of the beneficiary account held in joint names or in any revisions thereof.
Foreign Portfolio Investor / FPIs	Foreign Portfolio Investor as defined under SEBI FPI Regulations
General Information Document/ GID	The General Information Document for investing in public issues prepared and issued in accordance with the circular no. CIR/CFD/DIL/12/2013 dated October 23, 2013, notified by SEBI, suitably modified and included in the section titled "Issue Procedure" on page 277 of the Prospectus
Issue / Issue Size / Public Issue / IPO / Offer	Initial Public Issue of 54,00,000 Equity Shares of face value of ₹ 10/- each for cash at a price of ₹ 56/- per equity share (including a premium of ₹ 46/- per equity share) aggregating to ₹ 3024.00 Lakhs by our Company.

Term	Description
Issue Agreement	The agreement dated January 20, 2022 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue
Issue Closing Date	The date on which the Issue closes for subscription.
Issue Opening Date	The date on which the Issue opens for subscription.
Issue Period	The period between the Issue Opening Date and the Issue Closing Date (inclusive of such date and the Issue Opening Date) during which prospective bidders can submit their Application Forms, inclusive of any revision thereof. Provided however that the applications shall be kept open for a minimum of three (3) Working Days for all categories of bidders. Our Company, in consultation with the LM, may decide to close applications by QIBs one (1) day prior to the Issue Closing Date which shall also be notified in an advertisement in same newspapers in which the Issue Opening Date was published.
Issue Price	₹ 56 /- per Equity Share (Including Premium of Rs. 46/- per share)
Issue Proceeds	The proceeds from the Issue based on the total number of Equity Shares Allotted under the issue.
Lead Manager/ LM	The Lead Manager to the Issue namely, Fedex Securities Private Limited
Listing Agreement	The Listing Agreement to be signed between our Company and SME Platform of the BSE Limited (“BSE SME”)
Lot Size	2000 Equity Shares
Mandate Request	Mandate Request means a request initiated on the RII by sponsor bank to authorize blocking of funds equivalent to the application amount and subsequent debit to funds in case of allotment
Market Making Agreement	The Market Making Agreement dated August 17, 2022 between our Company, Lead Manager and Market Maker
Market Maker Reservation Portion	The reserved portion of 2,80,000 Equity Shares of face value of ₹ 10/- each fully paid-up for cash at a price of ₹ 56/- per Equity Share (Including premium of Rs. 46/- per share) aggregating to ₹ 156.80 Lakhs for the Market Maker in this Issue
MSE	Micro and Small Enterprises
Mutual Fund(s)	Mutual fund(s) registered with SEBI pursuant to SEBI (Mutual Funds) Regulations, 1996, as amended from time to time
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of 51,20,000 Equity Shares of face value ₹ 10/- each fully paid-up of our Company for cash at a price of ₹ 56/- per Equity Share (the Issue Price) aggregating up to ₹ 2867.20 Lakhs
Net Proceeds	The Issue Proceeds less the Issue related expenses. For further details, please refer to section titled “Objects of the Issue” on page 90 of the Prospectus
Non-Institutional Bidders / Non-Institutional Investor / NIB/ NII	All Applicants (including Eligible NRIs), who are not QIBs or Retail Individual Bidders and who have applied for Equity Shares for an amount of more than ₹ 2,00,000
Non-Resident	A person resident outside India, as defined under FEMA and includes Eligible NRIs, Eligible QFIs, FIIs registered with SEBI and FVCIs registered with SEBI
BSE	Bombay Stock Exchange of India Limited (“BSE Ltd”)
BSE SME	SME Platform of BSE Limited

<b>Term</b>	<b>Description</b>
Overseas Corporate Body/ OCB	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.
Person or Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership firm, limited liability partnership firm, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context may require
Prospectus	The Prospectus issued in accordance with Section 26 & Section 32 of the Companies Act and the provisions of SEBI ICDR Regulations, which has complete particulars of the price at which the Equity Shares will be offered and the size of the issue, including any addenda or corrigenda thereto
Public Issue Account	The account to be opened with the Banker to the Issue and Sponsor Bank under section 40 of Companies Act, 2013 to received monies from the Escrow Account and ASBA
QIBs or Qualified Institutional Buyers	Qualified Institutional Buyers as defined under Regulation 2(1) (ss) of SEBI ICDR Regulations
Refund Account	Account to which Application monies are to be refunded to the Bidders
Refund through electronic transfer of funds	Refunds through NECS, NEFT, direct credit, NACH or RTGS, as applicable
Refund Bank / Refund Banker	Bank which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Account will be opened, in this case being ICICI Bank Limited
Registered Brokers	Stock brokers registered with SEBI as trading members (except Syndicate/sub-Syndicate Members) who hold valid membership of National having right to trade in stocks listed on Stock Exchange and eligible to procure Application Forms in terms of SEBI circular no. CIR/CFD/14/2012 dated October 4, 2012.
Registrar Agreement	The agreement dated September 21, 2021 entered into between our Company and the Registrar to the Issue, in relation to the responsibilities and obligations of the Registrar pertaining to the Issue
Registrar and Share Transfer Agents or RTAs	Registrar and Share Transfer Agents registered with SEBI and eligible to procure Applications at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Registrar to the Issue/Registrar	Registrar to the Issue being, Cameo Corporate Services Limited
Retail Individual Bidders/RIBs/ Retail Individual Investors/ RIIs	Individual Bidders (including HUFs applying through their Karta and Eligible NRIs), submitting Application Forms, who have applied for Equity Shares for an amount not more than ₹ 200,000 in any of the application options in the Net Issue
Revision Form	The form used by the Applicant, to modify the quantity of Equity Shares or the Application Amount in any of their Application Forms or any previous Revision Form(s) QIB Applicant and Non-Institutional Applicant are not allowed to lower their Application Forms (in terms of quantity of Equity Shares or the Application Amount) at any stage. Retail Individual Bidders can

Term	Description
	revise their Application Forms during the Issue Period and withdraw their Application Forms until Issue Closing Date
Resident Indian Regulations	A person resident in India, as defined under FEMA SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time.
Resident Indian	A person resident in India, as defined under FEMA
SME	Small and medium sized enterprises
SEBI SAST / SEBI (SAST) Regulations	SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as amended from time to time.
SEBI LODR/SEBI (Listing Obligations and Disclosure Requirement) Regulations/ Listing Regulations/	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirement), Regulations 2015, as amended from time to time.
SEBI(PIT)Regulations/ PFUTP Regulations	SEBI (Prohibition Insider Trading) Regulations 2015 as amended from time to time.
Self-Certified Syndicate Bank(s) / SCSBs	A bank registered with SEBI under SEBI (Bankers to an Issue) Regulations, 1994 and offer services in relation to ASBA a list of which is available on website of SEBI ( <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmid=35">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmid=35</a> )
Sponsor Bank	Sponsor Bank being ICICI Bank Limited being a Banker to the Offer, appointed by our Company to act as a conduit between the Stock Exchanges and NPCI in order to push the mandate collect requests and / or payment instructions of the RIIs using the UPI Mechanism and carry out other responsibilities, in terms of the UPI Circulars
Specified Locations	Collection centers where the SCSBs shall accept application form, a list of which is available on the website of SEBI ( <a href="https://www.sebi.gov.in/">https://www.sebi.gov.in/</a> ) and updated from time to time
Syndicate Member	Intermediaries registered with the SEBI eligible to act as syndicate member and who is permitted to carry on the activity as an underwriter.
TRS / Transaction Registration Slip	The slip or document issued by the Designated Intermediary (only on demand), to the Applicant, as proof of registration of the Application Form
Underwriters	Fedex Securities Private Limited
Underwriting Agreement	The Agreement dated August 17, 2022 entered between the Underwriter and our Company
UPI	Unified payment Interface which is an instant payment mechanism, developed by National Payment Corporation of India (NPCI), which allows instant transfer of money between any two persons' bank accounts using a payment address which uniquely identified a person's bank account ID created on the unified payments interface for single window mobile payment system developed by the National Payments Corporation of India.
UPI Circulars	SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, SEBI circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, SEBI circular No. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, SEBI circular No SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/ dated March 16,



Term	Description
	2021 and SEBI Circular No. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021 and any subsequent circulars or notifications issued by SEBI in this regard
UPI ID	ID Created on the UPI for single-window mobile payment system developed by NPCI
UPI Mandate Request	A request (intimating the RII by way of a notification on the UPI application and by way of a SMS directing the RIB to such UPI mobile application) to the RII initiated by the Sponsor Bank to authorise blocking of funds on the UPI application equivalent to application Amount and subsequent debit of funds in case of Allotment
UPI Mechanism	The bidding mechanism that may be used by RIIs in accordance with the UPI Circulars to make an ASBA Bid in the Offer
UPI PIN	Password to authenticate UPI transaction
U.S Securities Act	U.S Securities Act of 1933, as amended
Wilful Defaulter or a fraudulent borrower	An entity or a person categorized as a Wilful defaulter or fraudulent borrower by any bank or financial institution or consortium thereof, in terms of Regulation 2(1) (III) of the SEBI ICDR Regulations.
Working Day	"Working Day" shall mean all days, excluding all Saturdays, Sundays and public holidays, on which commercial banks in city as mentioned in Prospectus are open for business and in case of the time period between the Bid/Offer Closing Date and the listing of the Equity Shares on the Stock Exchanges, "Working Day" shall mean all trading days of Stock Exchanges, excluding Sundays and bank holidays, as per the circulars issued by SEBI.

#### COMPANY/ ISSUER RELATED TERMS

Term	Description
AOA/Articles / Articles of Association	The Articles of Association of Virtuoso Optoelectronics Limited, as amended from time to time
Audit Committee	The Committee of the Board of Directors constituted dated as on May 03, 2021 as the Company's Audit Committee in accordance with Section 177 of the Companies Act, 2013 as described in the section titled "Our Management" beginning on page 160 of the Prospectus.
Auditors/Statutory Auditors	The Statutory Auditors of our Company being M/s. Jain Chhajer & Associates, Chartered Accountants (Firm Registration No. 127911W).
Board / Board of Directors / Our Board	The Board of Directors of our Company, including all duly constituted any Committees thereof
Company Secretary and Compliance Officer	The Company Secretary of our Company, being Renuka Kulkarni
Chief Financial Officer/ CFO	The Chief Financial Officer of our Company, being Sajid Shaikh
CIN	Corporate Identification Number is U74999MH2015PLC268355
Companies Act / Act	The Companies Act, 2013 and amendments thereto and erstwhile Companies Act 1956 as applicable
Director(s)	Director(s) on the Board of Virtuoso Optoelectronics Limited as appointed from time to time, unless otherwise specified
Depositories	National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Director(s) / our Directors	The Director(s) of our Company, unless otherwise specified.



<b>Term</b>	<b>Description</b>
Equity Shares/Shares	Equity Shares of our Company having face value of ₹ 10 each, fully paid up, unless otherwise specified in the context thereof
Equity Shareholders / Shareholders	Persons /entities holding Equity Shares of our Company
Executive Directors	Executive Directors are the Managing Director & Whole-time Directors of our Company.
Fugitive economic offender	Shall mean an individual who is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)
Group Companies	Companies (other than our Promoters and Subsidiaries) with which there were Related Party Transactions as disclosed in the Restated Financial Statements as covered under the applicable accounting standards, and as disclosed in "Our Group Companies" on page 178 of the Prospectus.
Indian GAAP	Generally Accepted Accounting Principles in India.
Independent Director	Independent directors on the Board, and eligible to be appointed as an Independent Director under the provisions of Companies Act and SEBI Listing Regulations. For details of the Independent Directors, please refer to section titled "Our Management" on page 160 of the Prospectus
ISIN	International Securities Identification Number is INE010T01010
Key Management Personnel /KMP	Key management personnel of our Company in terms of Regulation 2(1) (bb) of the SEBI (ICDR) Regulations which includes Key management personnel in terms of the Section 2(51) of the Companies Act, 2013. For details, please refer section titled "Our Management" on page 160 the Prospectus.
LLP	Limited Liability Partnership
MoA / Memorandum of Association	The Memorandum of Association of our Company, as amended from time to time
Materiality Policy	The policy on identification of group companies, material creditors and material litigation, adopted by our Board on May 03, 2021 in accordance with the requirements of the SEBI (ICDR) Regulations, 2018 as amended from time to time.
MD or Managing Director	The Managing Director of our Company is Sukrit Bharati
Nomination & Remuneration Committee	The Nomination and Remuneration Committee of our Board constituted as on May 03, 2021 described in the section titled "Our Management" on page 160 of the Prospectus.
Non-Executive Director	A Director not being an Executive Director.
NRIs / Non-Resident Indians	A person resident outside India, as defined under Foreign Exchange Management Act ,1999 and who is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000.
Promoter(s)	For further details, please refer to section titled "Our Promoters & Promoter Group" beginning on page 173 of the Prospectus.
Promoter Group	Includes such Persons and companies constituting our promoter group covered under Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 as enlisted in the section titled "Our Promoters and Promoter Group" beginning on page 173 of the Prospectus.
Person or Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other

Term	Description
	entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Registered Office of our Company	Plot No. 7, M.I.D.C Satpur, Nashik - 422007 Maharashtra, India
Roc/Registrar of Companies	Registrar of Companies, Mumbai situated at 100, Everest, Marine Drive, Mumbai - 400002, Maharashtra, India.
Restated Financial Statements	The restated audited financial statements of our Company for the year ended March 31, 2020, March 31, 2021 and March 31, 2022 and for the three months period ended June 30, 2022 which comprises of the Restated Audited Balance Sheet, Restated Audited Statement of Profit and Loss and the Restated Audited Cash Flow Statement, together with the annexures and notes thereto disclosed in section titled “ <i>Restated Financial Statements</i> ” on page 183 of the prospectus.
Stakeholders’ Relationship Committee	The Stakeholders’ Relationship Committee of the Board of Directors constituted as on May 03, 2021 described in the section titled “ <i>Our Management</i> ” on page 160 of the Prospectus
Statutory Auditors / Peer Reviewed Auditor	Our Statutory Auditors and Peer Review Auditors, being, M/s. Jain Chhajer & Associates (FRN 127911W)

#### TECHNICAL / INDUSTRY RELATED TERMS

Term	Description
₹/ Rupees/ INR	Indian Rupees
A/c	Account
AS / Accounting Standard	Accounting Standards as issued by the Institute of Chartered Accountants of India
AGM	Annual General Meeting
AIF	Alternative Investment Fund as defined under SEBI AIF Regulations
APAC	Asia-Pacific
ASBA	Applications Supported by Blocked Amount
AY	Assessment Year
Approx.	Approximately
Bn.	Billion
B. A	Bachelor of Arts
B.Com	Bachelor of Commerce
B. E	Bachelor of Engineering
B. Sc	Bachelor of Science
B. Tech	Bachelor of Technology
C.A	Chartered Accountant
CAIIB	Certified Associate of Indian Institute of Bankers
CAGR	Compounded Annual Growth Rate
CARO	Companies (Auditor’s Report) Order, 2016, as amended
CCPS	Compulsorily Convertible Preference Shares
CDSL	Central Depository Services (India) Limited
CIN	Corporate Identity Number
C.P.C.	Code of Civil Procedure, 1908
CrPC	Code of Criminal Procedure, 1973
Cr.	Crore
CSR	Corporate Social Responsibility
CSO	Central Statistics Organization
CENVAT	Central Value Added Tax

<b>Term</b>	<b>Description</b>
CST	Central Sales Tax
CWA/ICWA	Cost and Works Accountant
CY	Calendar Year
DIN	Director Identification Number
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India
DP / Depository Participant	A depository participant as defined under the Depositories Act
DP ID	Depository Participant Identification
EGM/ EOGMs	Extraordinary General Meeting
EPS	Earnings Per Share
EBITDA	Earnings before Interest, Tax, Depreciation and Amortization
EMEA	Europe, Middle East, and Africa
EPFO	Employees' Provident Fund Organization
ESOP	Employee Stock Option Plan
ESIC	Employee State Insurance Corporation
FBP	Foreign Bill Purchase
FC	Foreign Currency
FCNR Account/ FCNR	Foreign currency non-resident account
FDI	Foreign Direct Investment
FD	Fixed Deposit
FEMA Act/ FEMA	Foreign Exchange Management Act, 1999, read with rules and regulations thereunder
FEMA Regulations	Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017 and amendments thereto
FFS	Form Filled Sealed
FI	Financial Institution
FICCI	Federation of Indian Chambers of Commerce & Industry
Financial Year / Fiscal / FY	Unless stated otherwise, the period of 12 (twelve) months ending March 31 of that particular year
FIPB	Foreign Investment Promotion Board, Department of Economic Affairs, Ministry
FVCI	Foreign venture capital investors as defined and registered under SEBI FVCI Regulations
GMP	General Manufacturing Practice
Gol or Government	Government of India
GST	Goods and Services Tax
GSTIN	GST Identification Number
HUF	Hindu Undivided Family
HNI	High Net Worth Individual
HVAC	Heating, Ventilation and Air Conditioning
IBEF	India Brand Equity Foundation
ICAI	The Institute of Chartered Accountants of India
IEC	Import Export Code
IFRS	International Financial Reporting Standards
IIA	India Industries Association
IMF	International Monetary Fund
RM	Raw Material
Indian GAAP	Generally Accepted Accounting Principles in India
INCOTERMS	International Commercial Terms

Term	Description
IST	Indian Standard Time
IT Act	The Income Tax Act, 1961
IT Rules	Income Tax Rules, 1962
Kms	Kilometers
LC	Letter of Credit
LIBOR	London Interbank Offered Rate
MCA	Ministry of Corporate Affairs, Government of India
MCLR	Marginal cost of funds-based lending rate
M&E	Media and Entertainment
MICR	Magnetic Ink Character Recognition
MNCs	Multi-National Companies
Mn	Million
MT	Metric Tones
Mutual Fund(s)	Mutual Fund(s) means mutual funds registered under SEBI (Mutual Funds) Regulations, 1996
MoU	Memorandum of Understanding
N.A. / NA	Not Applicable
NACH	National Automated Clearing House
NAV	Net Asset Value
NEFT	National Electronic Fund Transfer
NPCI	National Payment Corporation of India
NR	Non-resident
NRE Account	Non-Resident External Account
NRI	A person resident outside India who is a citizen of India as defined under the Foreign Exchange Management (Deposit) Regulations, 2016 or is an 'Overseas Citizen of India' cardholder within the meaning of section 7(A) of the Citizenship Act, 1955
NRO Account	Non-Resident Ordinary Account
NSDL	National Securities Depository Limited
OCB / Overseas Corporate Body	Overseas Corporate Body means and includes an entity defined in clause (xi) of Regulation 2 of the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCB's) Regulations 2003 and which was in existence on the date of the commencement of these Regulations and immediately prior to such commencement was eligible to undertake transactions pursuant to the general permission granted under the Regulations. OCBs are not allowed to invest in this Issue.
p.a.	Per annum
P/E Ratio	Price/Earnings Ratio
PLI	Product Linked Incentive
PAN	Permanent Account Number
PAT	Profit After Tax
PBT	Profit Before Tax
RBI	Reserve Bank of India
RONW	Return on Net Worth
RoCE	Return on Capital Employed
RTGS	Real Time Gross Settlement
SEBI	Securities and Exchange Board of India
SCRA	Securities Contracts (Regulation) Act, 1956, as amended
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended

<b>Term</b>	<b>Description</b>
SEZ	Special Economic Zones
SEBI	The Securities and Exchange Board of India constituted under SEBI Act
SEBI Act	Securities and Exchange Board of India Act, 1992
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investments Funds) Regulations, 2012
SEBI FII Regulations	Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000
SEBI ICDR Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018
SEBI Listing Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996 as repealed pursuant to SEBI AIF Regulations
SEBI Takeover Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011
Sq. meters	Square Meters
STT	Securities Transaction Tax
TAN	Tax Deduction Account Number
TPA	Tones Per Annum
UK	United Kingdom
U.S. / USA / United States	United States of America
USD / US\$	United States Dollars
UV	Ultraviolet
VAT	Value Added Tax
VCFs	Venture capital funds as defined in and registered with SEBI under SEBI VCF Regulations or SEBI AIF Regulations, as the case may be
YoY	Year on year

#### **TECHNICAL / INDUSTRY RELATED TERMS**

<b>Term</b>	<b>Description</b>
ASSOCHAM	The Associated Chambers of Commerce of India
CCEA	Cabinet Committee on Economic Affairs
CNC	Computerized Numeric Control Machine
CPI	Consumer Price Index
DPIIT	Department for Promotion of Industry and Internal Trade
EEPC	Engineering Export Promotion Council
ERP	Enterprise Resource Planning
EMDEs	Emerging Market and Developing Economies
FAME II	Faster Adoption and Manufacturing of (Hybrid) and Electric Vehicles
GDP	Gross Domestic Product
GMP	Good Manufacturing Practice
HMC	Horizontal Machining Center
IIP	India's Index of Industrial Production
IMD	India Meteorological Department
MoU	Memorandum of Understanding
MPI	Magnetic Particle Inspection

<b>Term</b>	<b>Description</b>
N.D.T	Magnetic Particle Inspection
PMI	Purchasing Managers' Index
PPP	Purchasing Power Parity
PLI	Product Linked Incentive Scheme for White Goods (Air Conditioners & LED)
R&D	Research and Development
SPMs	Special Purpose Machines
VMV	Vertical Machining Center
WEO	World Economic Outlook
WHO	World Health Organization